

2024 Media Guide

Plastics Technology México reaches technically minded decision-makers looking to increase processing efficiencies.

pt-mexico.com



Going far beyond the magazine pages and far beyond your expectations



We started out 95 years ago with one magazine and a boundless passion for sharing the expertise, innovations and stories that move manufacturing forward. Since then, we've grown and gained a distinct mastery in explaining industrial technologies and processes that are celebrated by, and in, our vertical products and services, spread widely across the markets that deeply impact our world every day. Today, Gardner Business Media is an award-winning full-service marketing network of progressive industrial media brands, events and experiences. Our team will help you build a uniquely powerful strategy from our comprehensive menu of marketing services and solutions, and work directly with you to reach your goals and stay within your budget. While we'll never forget our singlemagazine origins or cease to honor the legacy of our past, the dedicated, talented team at Gardner Business Media is committed to vitalizing the future, YOUR future, and ensuring we always make the best and freshest opportunities for you to succeed and rise straight to the surface.



Modern Machine Shop published June 1928 by Gardner Business Media



The Industrial Media Network for Serious Industrial Buyers

Plastics Technology México provides high-value industrial sales and marketing solutions that deliver meaningful ROI for your business

Audience + Content + Channels = Results



Qualified professionals actively requesting and engaging with our content.



Unbiased Interinformation and media insights that that an attract, educate truster and influence. and



Integrated M media channels that are known, trusted, shared and visited.

More leads that convert into a bigger and better return from your investment.





A MARKET WITH A DIFFERENT MINDSET

Meet the M2M Buyers

Standard marketing tactics that work well in the B2C and B2B world aren't guaranteed to hit the mark with the M2M (Manufacturer to Manufacturer) audience. Research conducted specifically about M2M decision makers reveals consistent behaviors and preferences beyond basic demographics. To effectively reach this unique audience of hands-on industrial engineers, entrepreneurs and executives, you need to understand how these individuals make purchasing decisions and the right way to communicate with them.



Your Buyer



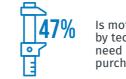






Your Buying Team

in 94% of purchases





Consists of three

or more team

members



Gravitates trusted and unbiased information



LEARN MORE ABOUT YOUR BUYER Download the latest results from our Industrial Buyer Survey. gardnerweb.com/manufacturing-insights/ibi

Let Us Help

Gardner Business Media understands your buyers, and we also have the data, expertise and approach to provide you with the right solutions to reach your goals.

Media Preferences

H	=
	—D

Favors nonsponsored search returns from known online sources



and demo videos but dislikes ads that cannot be skipped



toward known. sources

Let's Get Started

Successfully reaching and convincing industrial buyers requires an ongoing marketing strategy that is informed, coordinated and sustainable. We are here to help and support you on your marketing journey. No matter what your marketing goals are, *Plastics Technology México* and Gardner Business Media have the right solutions for you



Brand Awareness

Build recognition for your company's distinct products, services and reputation

Magazine and Digital Display Advertising

Magazine and Website Advertising Offsite Retargeting e-Newsletter Display Advertising

Demand

Generation

Identify qualified decision makers who have real purchasing intent and lead them straight to your website

Performance Digital Program and Events

e-Prints Direct Traffic Program Tradeshows and Conferences

Lead Generation

Produce quality prospective buyers to be added into your actionable sales pipeline

Performance Digital Program and Events

Webinars Gated Content Marketing Tradeshows and Conferences

Thought Leadership

Become a trusted, respected authority in your industry to increase loyalty to your brand

Content Marketing Programs

Native Advertising Sponsored Microsite Content Boost

Market Intelligence

Collect truthful, unbiased industry data that informs your marketing and messaging plans

Gardner Intelligence

Custom Research Industry Benchmarking Audience Insights

CUSTOM SERVICES

Relying on the right media partner to consult with and learn from is a hallmark of every successful marketing program. You're not in this alone. Leverage the *Plastics Technology México* team of experts to help you accelerate your programs and realize faster, bigger and better results.

NEED AN EXTRA HAND? WE CAN HELP!

- Content Creation
 · Video Production
- Event Promotion Graphic Design Services

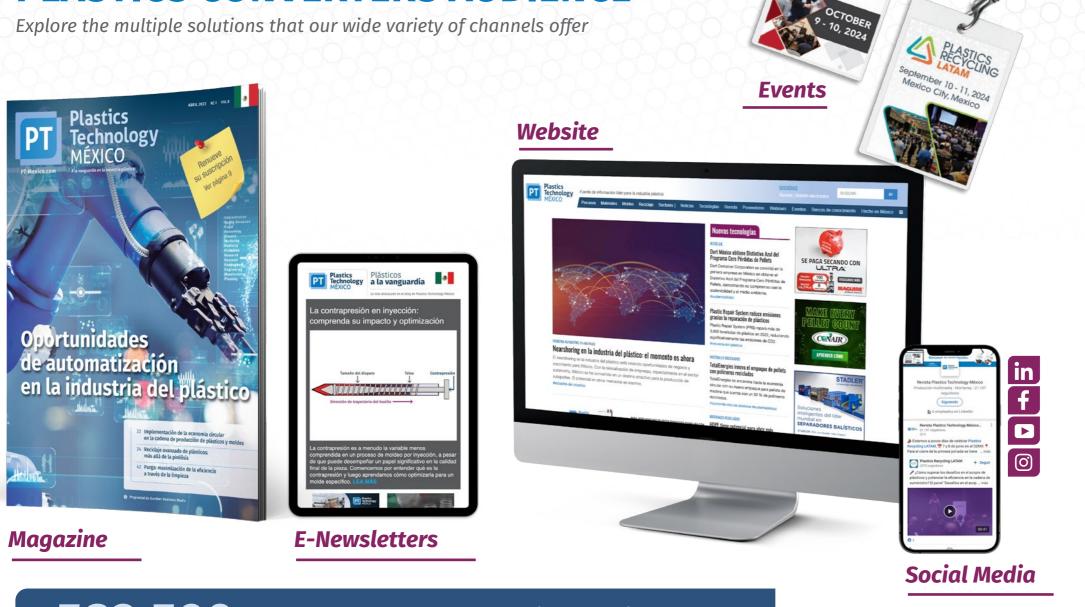
Contact your Gardner sales representative to learn more.

An Intense Passion for the Industry

Our professional team of sales, marketing and digital products and services professionals are standing by to help you craft your custom program. On the following pages, learn how *Plastics Technology México* is poised to help you best reach and connect with your prospects and convert them into customers. 5

TOTAL MEDIA STRATEGY

THE LEADING MEDIA BRAND FOR REACHING THE MEXICAN PLASTICS CONVERTERS AUDIENCE



meximole

TOTAL IMPACT 6

582,500+ total annual audience impact

ONLINE AUDIENCE

Our active online audience can be found in more than **25 countries** including Mexico, Colombia, Peru and more





Our Audience by Country

Ad Impressions

	AVERAGE PER MONTH		AVERAGE PER MONTH
Home Page News Suppliers	47,600+ 41,500 23,700	Extrusion Blow Molding Heating & Cooling	3,300 2,700 2,600
Commodity Resins Recycling Injection Molding Recycled Materials Molds & Tooling Mold Maintenance Packaging	11,600 11,100 9,400 4,500 4,200 3,800 3,600	Biopolymers Hot Runners Additives Automotive Additive Manufacturing & 3D Printing Drying	2,500 2,300 1,800 1,800 1,700 1,700
Engineering Resins	3,500	Automation	1,000

COUNTRY	USERS	COUNTRY	USERS	COUNTRY	USERS
Mexico	70%	* Chile	3%	Uruguay	1%
Colombia	5%	Venezuela	3%	Honduras	1%
Peru	5%	Bolivia	3%	📀 Brazil	1%
• Argentina	4%	Costa Rica	3%	Paraguay	1%
▲ Spain	4%	Guatemala	3%	▶ Cuba	1%
United States	4%	El Salvador	1%	Nicaragua	1%
Ecuador	3%	Panama	1%	Dominican Republic	1%

*Percentage value per country *Source: Google Analytics

ONLINE AUDIENCE

Technology Zone Pages

E-MAIL AUDIENCE

Know which companies are part of our audience that actively receive one or more of our e-newsletters: "Plásticos a la Vanguardia"





Domains with Active Subscriptions

Appliances

mabe.com.mx gtglobalcom criser.com.mx samsung.com whirlpool.com pmstamping.com



bocar.com abcgrp.com furmex.com valeo.com mann-hummel.com preh.com



Consumer Products

laminex.com.mx rotoplas.com bicworld.com azor.com.mx rehrigpacific.com plasticoscarcal.com



一一

Computers / Electrical / Electronics flex.com

trendtechnologies.com emerson.com jabil.com bticino.com torkmexico.com.mx

Medical / Pharmaceutical / Dental formulaplastics.com

tdi-sa.com fphcare.mx ceccan.com.mx phillipsmedisize.com ormco.com

Packaging

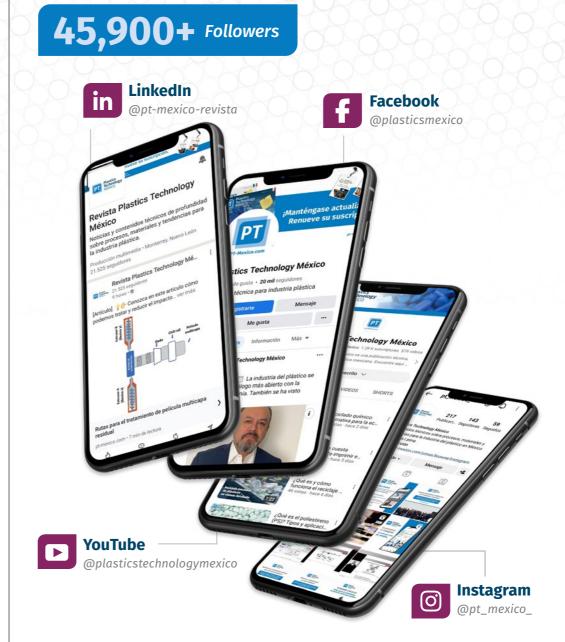
grupoarcoiris.com.mx orox-co.com citrulsa.com inix.mx grahampackaging.com berryglobal.com

Recycling

alpla.com envases.mx mx.indorama.net petone.com.mx tder.mx plasticospimsa.com

*Source: Omeda





E-MAIL AUDIENCE

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Distribute your stories and solutions through trusted platforms

MAGAZINE AUDIENCE

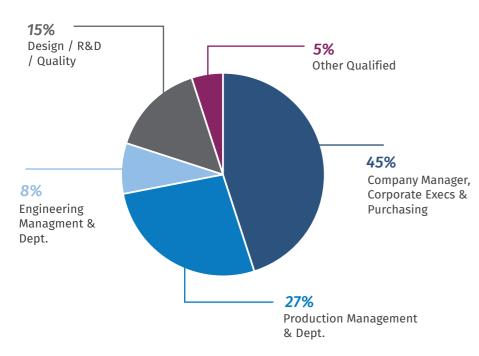
Discover the different demographics of the Plastics Technology México audience

13,300 + Total Subscriptions **8,000 +** Total Facilities



Audience Profile Know more about the audience

Job Titles



Company Size



Buying Authority

Joint / Final buying decision Identify need for new technology Gather information /



15%

34%

No buying role

Justify purchase

*Source: Ad Appeal Survey

Connect with the audience!

94% of our subscribers consider that advertising companies generate trust and credibility. MAGAZINE AUDIENCE

9

PT México is a shared experience!

76% of our subscribers continue to share *PT México*'s content with 2 or more colleagues.



YOUR STORY DELIVERED BY PLASTICS TECHNOLOGY MÉXICO

Discover the perfect product combination and a customizable audience to deliver your message. Our integrated media approach ensures that we present your brand to its engaged audience through their preferred channels – be it magazines, digital platforms, e-mail inboxes, or in-person interactions



Manufacturing Engineer Moldrom

Digital Edition Subscriber Plásticos a la Vanguardia Subscriber El Moldero Subscriber Meximold Attendee



Methods and Procedures Manager Envases Primo Cuevas S.A. De C.V.

Magazine Subscriber Attended 11 Webinars 31 visits in the last 6 months PR LATAM Attendee



Technical Department Plásticos Ojara S.A.

Digital Edition Subscriber El Moldero Subscriber 34 visits in the last 2 months Meximold Attendee



R&D Manager Envasa

Magazine Subscriber Plásticos a la Vanguardia Subscriber Al Día en Reciclaje Subscriber Attended 7 Webinars

Medtronic

Engineering the extraordinary

Engineer Medtronic México S. de R.L. de C.V.

Digital Edition Subscriber Plásticos a la Vanguardia Subscriber Al Día en Reciclaje Subscriber Attended 8 Webinars



Manufacturing and Engineering Management Seisa Medical

Magazine Subscriber Digital Edition Subscriber Plásticos a la Vanguardia Subscriber Attended 8 Webinars



Production Manager Plazteca

Magazine Subscriber Al Día en Reciclaje Subscriber PR LATAM Attendee 115 visits in the last 6 months

PASA

Product Design/R&D Department Industrial de Plásticos Arma S.A. de C.V.

Magazine Subscriber Al Día en Reciclaje Subscriber 16 visits in the last 6 months PR LATAM Attendee



Purchasing Department Grupo Plástico Metropolitano S.A. de C.V.

Digital Edition Subscriber El Moldero Subscriber Attended 11 Webinars 25 visits in the last 6 months

Testimonials

"Plastics Technology México is a significant source of information on topics related to the plastic industry, offering solutions, new technologies, and market trends. It's an excellent tool for continuous growth and networking to unite the industry and make a greater impact."

SANDRA MORENO GENERAL MANAGER OF CITRULSA DE MÉXICO

"Plastics Technology México is an essential reference for the plastics sector in Mexico due to the quality and relevance of its content, particularly the one focusing on plastic injection. The process and best practice reports are clear, genuine, and enjoyable to read. Furthermore, the features highlighting Grupo Perplast have filled us with satisfaction, providing visibility in the market by showcasing our efforts and contributions to the plastic injection sector in our country."

ABELARDO PÉREZ CASTILLO

OPERATIONS DIRECTOR AT GRUPO PERPLAST

"Plastics Technology México plays a crucial role in the growth of the Mexican industry, providing information and updates on innovations and technologies within the plastic industry. By achieving this, the magazine accelerates industry growth."

SERGIO CALDERÓN DIRECTOR OF MUNCHMEYER-CALDERÓN

"In Plastics Technology México, I discovered a compass of knowledge. Each edition offers a window into innovation in materials, processes, and circular economy trends. The magazine and its online portal provide an essential guide to addressing daily challenges on the production floor. It's a fundamental tool for professional growth within the industry."

MARLENE FRAGOSO

FOUNDER AND DIRECTOR OF WINTECH CONTENEDORES AND ROTOMOLDEO S.A. DE C.V.



BRANDS THAT TRUST PT MÉXICO TO DELIVER THEIR MESSAGE



INDUSTRY PROFESSIONALS SAY PRINT IS...



Influential

Manufacturing buyers in advertising industry sources 3 times more influential than advertising in non-industry outlets like Google & Facebook.



Memorable

Print advertising yields a higher level of advertising recall, longer engagement & increased brain activity.



Impactful

More than 50% of industrial buyers use print magazines throughout their purchase process.



PRINT IS...

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Informative

More than 60% of industrial buyers consider magazine advertising informative.

2024 EDITORIAL CALENDAR

	EMPHASIS TOPICS	SPOTLIGHT TOPICS	SHOW COVERAGE		
JAN/FEB AD CLOSE DATE: 12/06/2024 MATERIALS DUE DATE: 12/13/2024	 Robots and Automation in the Production Floor New Trends in Mechanical Recycling 	 Auxiliary Equipment Compounding 	*AdAppe Survey	Plastics Technology MÉXICO	
MAR AD CLOSE DATE: 01/30/2024 MATERIALS DUE DATE: 02/06/2024	 Women in the Plastics Industry Additive Manufacturing for Mold Manufacturing 	Blow MoldingPurging		Editorial Webinars	
APR AD CLOSE DATE: 02/28/2024 MATERIALS DUE DATE: 03/06/2024	NPE 2024: Exclusive New Techno Injection Molding - Extrusion - Mat	ology Coverage erials - Auxiliaries	NPE 2024 Orlando, FL, USA May 6-10, 2024	MARCH Additive Manufacturing and Plastics Industry	
MAY AD CLOSE DATE: 03/29/2024 MATERIALS DUE DATE: 04/05/2024	 Packaging and Sustainability New Trends in Injection Molding: Latest Innovations and Developments 	BioplasticsMaterials Handling		AUGUST	
JUN/JUL AD CLOSE DATE: 04/29/2024 MATERIALS DUE DATE: 05/06/2024	 Chemical Recycling Latest Developments and Trends in Engineering Plastics 	CompoundingInjection Molding	*AdAppe Survey	eal Recycling Trends and Best Practices	
AUG AD CLOSE DATE: 06/28/2024 MATERIALS DUE DATE: 07/05/2024	 Plastics and Automotive Industry State of the Art of Recycling in Mexico and Latin America 	Hotrunner SystemsResin Drying	Plastics Recycling LATAM Conference - 3rd Edition Mexico City, Mexico September 10-11, 2024	*AdAppeal Survey	
MATERIALS DOL DATE. 07/03/2024	August Special Supplement - Re	ecycling: Drivers, Technologies and	Best Practices	FIND OUT WHAT OUR	
SEPT AD CLOSE DATE: 07/30/2024 MATERIALS DUE DATE: 08/06/2024	 Mold Manufacturing in Mexico Latest Developments Processing Aids and Additives 	 Thermoforming Molds and Components 	Meximold 2024 Queretaro, QRO, Mexico October 9-10, 2024	AUDIENCE HAS TO SAY ABOUT YOUR AD! For more information please contact your PT México representative.	
OCT AD CLOSE DATE: 08/30/2024 MATERIALS DUE DATE: 09/06/2024	 New Trends in Labels and Sleeves: Sustainability, Recyclability and Digital Features 3D Printing & Additive Manufacturing with Polymeric Materials 	RecyclingExtrusion	Expo Plásticos Guadalajara, JAL, Mexico Noviembre 5-7, 2024		
NOV/DEC AD CLOSE DATE: 09/27/2024 MATERIALS DUE DATE: 10/04/2024	2025 BUYER'S GUID Connecting Mexican Industrial Equipment Buyers wi		FOR MORE INFORMATION CLICK HERE		

EDITORIAL CALENDAR

PERFORMANCE DIGITAL SOLUTIONS

Plastics Technology México's knowledge of the industry's audience and our Performance Digital Programs are at your service to bring your products and services to market.

Offsite Video Retargeting

One of the fastest growing mediums in marketing, how-to and demo videos are increasing in popularity for buyers to find products and process information.

You receive:

- Pre-roll advertising campaign on YouTube targeting *Plastics Technology México* channel subscribers and website visitors.
- Monthly activity report including number of impressions, views and clicks.



When you want to send a direct email message to a targeted selection of *Plastics Technology México*'s qualified readers, ePrints are the answer.

You receive:

- Custom ePrint delivered to your demographically selected audience.
- Audience selection by industry, geography, facility size, job title and/or operations performed.
- A performance report including data about total delivered, open rate and click-through rate.



Significantly increase your web traffic through this multi-channel demand generation program designed to drive a targeted audience to your website.

You receive:

- Co-Branded landing page on PT-Mexico.com.
- Sponsored content advertisements in Plastics Technology México e-newsletters.
- Targeted paid social media promotion.



Feature your solution-based content on PT-Mexico.com and fill your sales pipeline with qualified leads who show interest in your products and solutions. **PERFORMANCE DIGITAL SOLUTIONS**

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You receive:

- Co-Branded landing page on PT-Mexico.com.
- A digital marketing program targeting your selected audience.
- Registrant information including name, company, email address, phone number and country.

CONTENT MARKETING PROGRAMS

Rely on high-quality editorial content crafted to engage your audience, and help you rise to the top in brand awareness. Your story, presented by Plastics Technology México

Position your brand as an authority

☆ Thought 上 Leadership Brand Brand Awareness





Submit your own story or work with Gardner's editorial team to educate and engage the plastics industry audience.

- Exclusive positioning in the sidebar ad well alongside your article.
- Multi-channel promotion including featured content placement on PT-Mexico.com, e-newsletter advertising and paid promotion in search engines and social media channels.
- A monthly performance report including page views and engagements.



Bring new life to existing Plastics Technology México's story, we'll deploy a campaign to drive readers.

- Your call to action embedded within the article.
- Digital marketing promotion including featured content placement and paid social media promotion.
- A monthly performance report including page views and engagements.



DIGITAL OPPORTUNITIES

WEBINARS

Present yourself as a leader on a topic and connect with prospects engaged with it. Collect leads before and after the webinar

350+ Qualified Leads *Based on topic, leads may vary

With your investment in a *PT México* webinar you'll receive:

Multi-Platform Promotion Campaign



E-newsletter

Social Media

Display Advertising

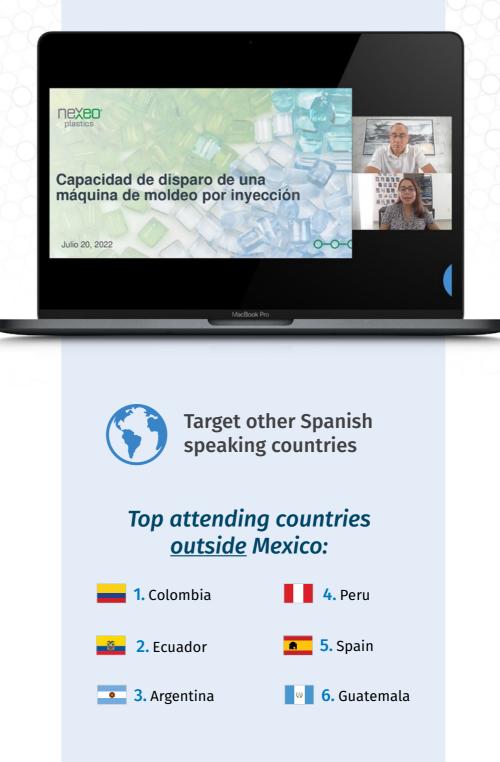
LEADS! LEADS! LEADS!

🗒 Editorial Webinars Calendar

MARCH

Additive Manufacturing and Plastics Industry*

AUGUST Recycling Trends and Best Practices*



WEBINARS

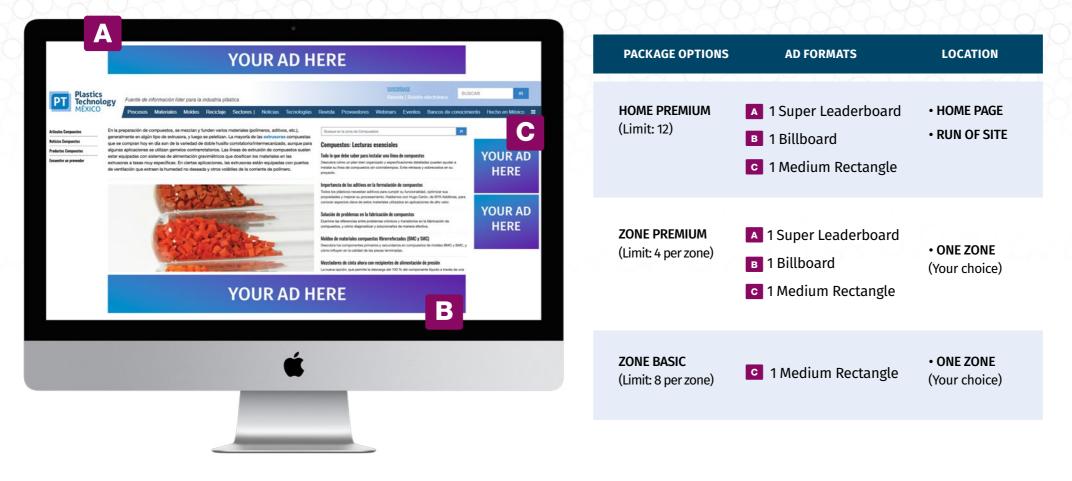
16

Contact your PT México representative for assistance.

*Sponsor opportunities available.

DIGITAL DISPLAY ADVERTISING

Feature your message on the Plastics Technology México homepage or in a specific technology zone next to contextually related articles





RECOMMENDED TO ADD WITH BANNERS

Amplify your brand and marketing message by reaching pt-mexico.com visitors after they navigate away from the site and continue their browsing experience.

You receive:

- Extend reach to Plastics Technology México audience through web display advertising.
- Monthly activity report including number of impressions and clicks.

DIGITAL DISPLAY ADVERTISING

E-NEWSLETTER "PLÁSTICOS A LA VANGUARDIA"

Keep your brand next to the freshest Plastics Technology México content

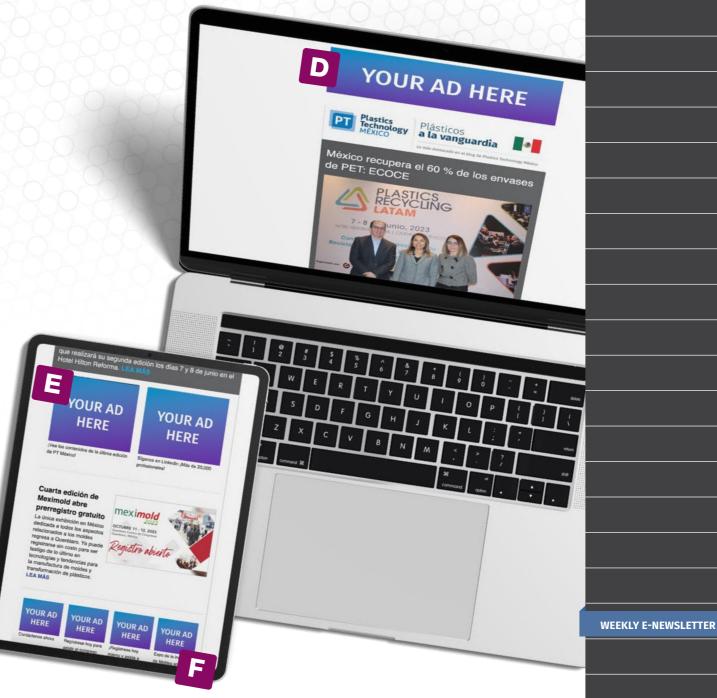
"Plásticos a la Vanguardia" is a weekly e-mail recap created by the *PT México* editorial team, making it the premier resource for finding the latest news, technologies and case studies in the industry.

Placing an ad in "Plásticos a la Vanguardia" gives your company the opportunity to market your brand to an active audience who read our content once a week (sent every Friday).

See your ads all month, or the first or last two weeks of the month.

20,000 Subscribers

AD OPTIONS	INVENTORY
LEADERBOARD	1 available (per e-newsletter)
E VIDEO AD	2 available (per e-newsletter)
BANNER + PLUS	16 available (per e-newsletter)



18

BONUS

When buying **1 full month** of any type of banner (D, E, F): get a **FREE** Medium Rectangle Banner in the PT-Mexico.com Blog Zone (41,500 + ad impressions per month).

PT MÉXICO EXCLUSIVE DIGITAL EDITION SPONSORSHIP

Carry your brand online with Plastics Technology México

13,200 Digital issue page views per month on average.

Digital Edition Sponsorship includes:

- Full page ad on the opening tab.
- Exclusive leaderboard in the digital edition email.
- Advertising on the PT-Mexico.com latest issue landing page.

Availability: 1 per issue

Digital editions are promoted through email and social media and featured on PT-Mexico.com.

Archived editions remain available on the site indefinitely.



YOUR AD HERE

Bolsas parables reciclables en PE:

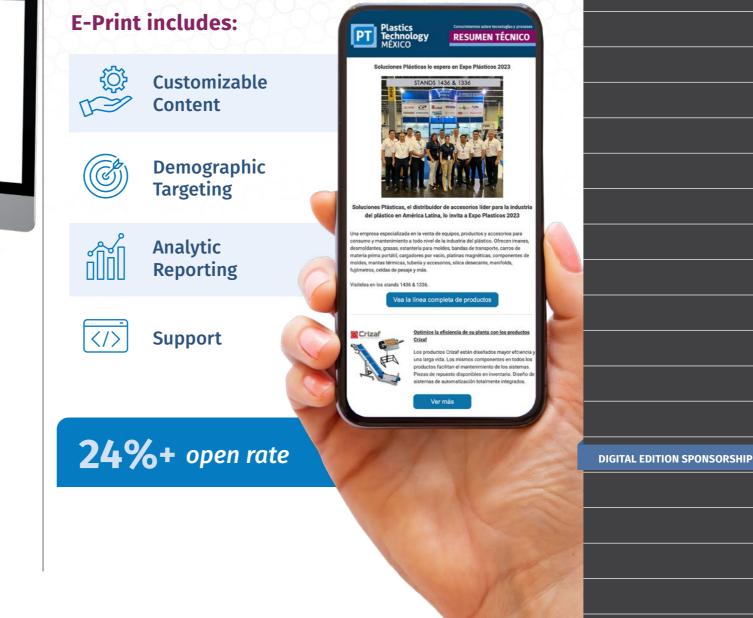
oportunidad para extrusores de película La sostenibilidad y la Economía Circular son Fdición

La edición digital de *Plasti* echnology México de Abril 20 ya está disponible!

digital

E-PRINTS

Target Plastics Technology México's database of opt-in buyers



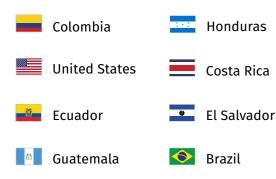
RSHIP 19

PLASTICS RECYCLING LATAM® 2024

3TH EDITION

PLASTICS RECYCLING CONFERENCE AND EXHIBITION FOR MEXICO AND LATIN AMERICA

Top Attending Countries Outside Mexico:



Top Industries

25.55%	Plastics Recyclers
19.82%	Other Type of Business
14.98%	Scrap Plastic Product Makers
8.81%	Plastics Converters and Compounders
6.61%	Engineering and Consultancy Firms
5.72%	Professionals from all Niche Sectors that Consume Recycled Resins
5.28%	Brand Owners

FOR MORE INFORMATION ABOUT

THE EVENT CLICK HERE



"We had a very positive experience. This is a great forum to have these kinds of much-needed conversations between all the players in the recycling value chain. Here we came as suppliers of resins, but there are also brands, converters, suppliers of additives, of machinery. We've seen a lot of value in being able to start those conversations in a forum that's specifically designed for that. It is very important for us from the point of view of product development, of business development, to be able to have a platform where we can present and talk about our solutions before an audience that is eager to hear precisely about this."

JAVIER SALINAS COMMERCIAL COORDINATOR OF PCR AT BRASKEM IDESA

plasticsrecyclinglatam.com

FOR MORE INFORMATION ABOUT **OUR PACKAGES CLICK HERE**

E-NEWSLETTER "AL DÍA EN RECICLAJE"

Plastics Technology México presents the new "Al Día en Reciclaje" e-newsletter which supports and targets one of the most rapidly growing sectors, which today encompasses all markets and materials: Plastics Recycling.

"Al Día en Reciclaje" will be sent monthly to a targeted audience of 8,400 subscribers and will highlight trends, technologies, and news to support this vibrant industrial segment.



FOR MORE INFORMATION **CLICK HERE**

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PR LATAM 2024 / MONTHLY E-NEWSLETTER 20

MEXIMOLD 2024

5TH EDITION

OUERÉTARO CENTRO DE CONGRESOS QUERETARO, MEXICO

MEXIMOLD IS THE ONLY SHOW IN MEXICO ENTIRELY DEDICATED TO THE MOLD, **TOOLING AND DIE INDUSTRY**

Four Pavilions

Moldmaking

Mold Manufacturing

Injection

Molding

Mold Maintenance

Meximold by the Numbers

817

130 exhibitors

70% of visitors have a relevant role in the purchasing process of their company.

4.000 visitors

CEOs among Meximold visitors, every year.

30

specialized conferences

1.200

purchasing managers among Meximold visitors, every year.

2023 EDITION SOLD OUT

Contact your PT México representative for assistance.

FOR MORE INFORMATION ABOUT THE EVENT CLICK HERE



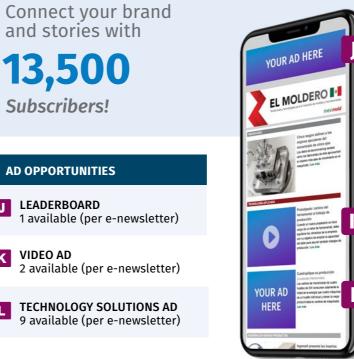
"The focus of this fair is fantastic because it is clearly focused on the mold manufacturing industry. Through our participation in the three editions of the event, the quality of the visitors has been really good and for that reason it has become a strategic and important exhibition for us."

CHRISTOPH PISCHEL HEAD BUSINESS DEVELOPMENT MANAGER ASIA & AMERICAS, HASCO HASENCLEVER GMBH

meximold.com

E-NEWSLETTER "EL MOLDERO"

"El Moldero" is the premier monthly e-newsletter with content curated by the MMS México and PT México editors for the latest insights and innovations in one of the fastest growing markets in Mexico: tool & die.



Digital programs that include "El Moldero" ad opportunities:



13,500

Subscribers!

AD OPPORTUNITIES

J LEADERBOARD

VIDEO AD

Κ

L

FOR MORE INFORMATION CLICK HERE



Direct

Traffic

MEXIMOLD / MONTHLY E-NEWSLETTER 21

TELL YOUR STORY IN PLASTICS TECHNOLOGY MÉXICO

Plastics Technology México offers solutions to reach technology and process decision-makers





INCREASE BRAND AWARENESS

As buyers search the web for answers to their questions, your brand is front and center with solutions to their problems.

BUILD BRAND PREFERENCE

Content marketing establishes your brand as a knowledge leader in your industry, strengthening your relationships with buyers.

IMPROVE ENGAGEMENT

Get buyers more deeply involved with your brands and products.



Claude Mas Executive Director of International Business cmas@PT-Mexico.com



Natalia Ortega Editor-in-Chief nortega@PT-Mexico.com

Mexico Sales Representatives



Guillermo Fernández Associate Director gfernandez@PT-Mexico.com Mónica Treviño Regional Sales Manager +52 1 811 488 5290 mtrevino@gardnerweb.com



EAST COAST / WEST COAST / MIDWEST / SOUTH Mónica Treviño Regional Sales Manager +52 1 811 488 5290 mtrevino@gardnerweb.com

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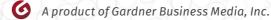


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Contact us today!

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PT MÉXICO SALES REPRESENTATIVES 23



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