



Integrated Media Solutions Connecting Buyers and Sellers in the Plastics Processing Market



2018

RATES & DATA QUICK REFERENCE

Integrated Media Solutions Connecting Buyers and Sellers in the Plastics Processing Market



37,500+ SUBSCRIBERS*



24,000+ SUBSCRIBERS*





231,700+ IMPRESSIONS*

(Average unique sessions per month)



Amerimold, Molding conference, Extrusion conference, NPE2018

Bonus distribution at all major plastics industry events



PT Print Rates

SIZE	4-COLOR	2-COLOR	B & W
Full Page	\$9,990	\$9,100	\$8,350
2/3 Page	\$8,410	\$7,410	\$6,690
1/2 Page Island	\$7,590	\$6,590	\$5,870
1/2 Page	\$6,970	\$5,970	\$5,250
1/3 Page	\$5,150	\$4,130	\$3,410
1/4 Page	\$4,460	\$3,430	\$2,720
1/6 Page	\$3,500	\$2,490	\$1,770

All rates are gross rates. Rates apply for advertisements in *Plastics Technology* and in the *Processing Handbook and Buyers' Guide.*

PT Premier Discount Rates

TOTAL SPEND	DISCOUNT EARNED
\$15,000 - \$24,999	10% OFF entire program
\$25,000 - \$39,999	15% OFF entire program
\$40,000 - \$64,999	20% OFF entire program
\$65,000 - \$99,999	25% OFF entire program
\$100,000+	30% OFF entire program

CLASSIFIED/RECRUITMENT ADS						
Net Rates 1X 3X 6X 9X 12X						
1 to 4 per inch	\$195	\$185	\$175	\$165	\$155	
5+ per inch	\$185	\$175	\$165	\$155	\$145	

Spot color: \$85

COMBINATION RATES

Your investment with PT and with any of our sister Gardner Business Media publications counts toward your total spend. The display ads that you run in PT count toward your earned frequency rate with those sister publications.

COVER RATES

Cover rates include black and any combination of process colors.

Fourth cover (back)	+\$1,500
Second cover (inside front)	+\$1,250
Third cover (inside back)	+\$1,000

AGENCY COMMISSION

15% commission is allowed on display advertisements if materials are furnished to our specifications and payment is received within 30 days of invoice. No commission on production charges.

HOW TO SUBMIT FILES

- Visit: gardnerweb.com/adcentral for ad specifications
- 2. **Upload to:**files.gardnerweb.com
 Upload recipient:
 Becky Helton
- Email file to: bhelton@gardnerweb.com (5MB max)

ADDITIONAL INFORMATION

ADVERTISING:

Becky Helton Advertising Production Manager (800) 950-8020 bhelton@gardnerweb.com

PRESS RELEASES:

Jim Callari Editorial Director (513) 766-5856 jcallari@ptonline.com

New For 2018 Content Marketing

NATIVE ADVERTISING

Digital marketing opportunity to feature your content in the natural (or native) form and experience of our online content. Native advertising is supported digitally across our platforms and channels. Content should be in-line with our editorial standards and will be vetted by our editorial team.

KNOWLEDGE CENTERS

A co-branded, category-specific microsite featuring non-commercial applications and technical-based content. Knowledge Centers are supported by an integrated promotional program and include multi-media content and lead generation opportunities.

CUSTOM CONTENT

Custom content includes a strategic collaboration between our custom content team and your brand management to identify and develop a unique content marketing opportunity that marries your marketing objectives with our audience's educational interests. Custom content will be branded to, supported by and promoted on our digital platforms and channels.

For more information on these content marketing opportunities, please contact your Gardner Business Media sales professional



PT Online

PTONLINE.COM ADVERTISING PACKAGES				
Ad Location	Available Positions	Investment		
Home Page Rich Media + Slotting*	1	\$1,850 gross/month		
Home Page Banner + Rotation**	12	\$1,330 gross/month		
Zone Page Rich Media + Article Page + Slotting*	1	\$1,350 gross/month		
All Other Banner Ads	12	\$995 gross/month		

*Slotting: Priority placement in all product technology categories associated with your company

Exclusive online ad placement available to advertisers investing \$25,000+ with Plastics Technology.

ONLINE SPECS

VIDEO STATIC PRE-LAUNCH AD SPECS

Video: 640 × 360 pixels, SWF/FLA file, 29.97 frames/sec., 30 sec. - 4 minutes;

Video Static Pre-Launch Ad: 300 X 250 pixels, File Size: 40K, File Formats: PNG, JPG or GIF

LIVE TEXT HYBRID AD

LEFT: Provide text to the PT Advertising Mgr.;

120 characters max

RIGHT: Brand logo/image/tag, 150 × 100 pixels; 10K; GIF/JPG (static)

BRANDED HYBRID AD

LEFT: 150 x 100 pixels text or logo graphic on white background; 10K; GIF/JPG (static)

RIGHT: Brand logo/image; 150 x 100 pixels | 10K; GIF/JPG (static)

PT Webinars

WEBINARS INCLUDE:

- · Live webinar moderated by a PT editor
- Print ad promoting webinar in Plastics Technology magazine

FOR ADVERTISING INFORMATION, PLEASE CONTACT:

- · Email invitations to PT audience
- PT Insider e-newsletter advertisement
- Custom lead report including all registrants
- One year archive of webinar session on PTonline.com

INVESTMENT: \$7,500 gross per Webinar

PT E-Newsletters

25,000+

PT PRODUCTS **INSIDER** Recipients

- · FOCUS: Updates on new products in machinery, equipment, tooling, materials, and more
- FREQUENCY: Monthly, third Tuesday of the month

24,100+

PT INSIDER Recipients

- FOCUS: Product & process alerts, industry news & trends, solutions to processing problems
- FREQUENCY: Monthly, first Tuesday of the month

24.000+

PT WEEKLY Recipients

- FOCUS: PT Blog entries on key issues impacting the plastics processing marketplace
- · FREQUENCY: Weekly, every Thursday

PT INSIDER & PRODUCTS INSIDER ADVERTISING RATES				
Ad type	Positions	Investment		
Leaderboard Banner	1 per edition	\$1,850 gross/month		
Video Ad	2 per edition	\$1,850 gross/month		
Multi-Format Ad	3 per edition	\$1,330 gross/month		
Featured Product Ad	4 per edition	\$970 gross/month		

PT WEEKLY ADVERTISING RATES & SPECS				
Ad type	Positions	Investment	Bonus	
Button Ad*	12 per edition	\$3,090 gross/month for weekly insertion*	Button Ad Bonus: Hybrid ad on PTonline.com/Blog	

^{*3-}month minimum commitment required

PT E-NEWSLETTER SPECS

LEADERBOARD BANNER AD (STATIC IMAGE)

468 × 60 pixels, Resolution: 72 dpi, Format: IPG/GIF. Max Size: 35K

VIDEO AD (STATIC IMAGE / LIVE TEXT / LINK TO URL)

Single static image combined with 50 words of live text (including headline)

VIDEO AD SPECS

Image Size: 180 × 100 pixels, Resolution: 72 dpi, File Size: 40K, Format: JPG/GIF,

Words: 50 (250 characters max.)

MULTI-FORMAT AD (STATIC IMAGE / LIVE TEXT)

Single static image combined with 4 lines of live text. First & last line can link to URLs you request.

MULTI-FORMAT AD SPECS

Image Size: 120 × 60 pixels, Resolution: 72 dpi, File Size: 40K, Format: JPG/GIF, Characters: 45 per line max

PRODUCT AD (STATIC IMAGE / LIVE TEXT)

Single static image combined with 50 words of live text (including headline). Headline & last line can link to URLs you request.

PRODUCT AD SPECS

Image Size: 140 × 140 pixels, Resolution: 72 dpi, File Size: 40K. Format: JPG/GIF, Characters: 250 max

BUTTON AD SPECS

Image Size: 120 x 60 pixels, Resolution: 72 dpi, File Size: 40K. Format: JPG/GIF

FOR MORE INFORMATION ON AD SPECIFICATIONS. PLEASE VISIT: GARDNERWEB.COM/ADCENTRAL



^{**}Rotation: Ad position rotates on page refresh



IN PRINT 2018 EDITORIAL CALENDAR



					and the same	TOOL -
ISSUE CLOSING DATE	FEATURE COVERAGE ON-SITE	NPE2018 COVERAGE	TIPS & TECHNIQUES TROUBLESHOOTING	PRODUCT FOCUS	MARKET FORECAST	BONUS Distribution
JANUARY 12/4/2017 AdTrak Issue	Injection Molding Extrusion	NPE2018 New Technology Preview	Drying Hot Runners	Auxiliary Equipment	Packaging	PLASTEC WEST Feb. 6-8
FEBRUARY 1/4/2018	World Class Processors: Exclusive Benchmarking Survey Report Injection Molding	NPE2018 New Technology Preview	Purging Extrusion	Resins & Additives	Medical	MOLDING 2018 Feb. 27-Mar 1
MARCH 2/1/2018	Extrusion Compounding	NPE2018 Technology Trends and Drivers	Injection Molding Recycling	Tooling	Automotive	NPE2018 May 7-11
APRIL 3/1/2018 AdTrak Issue	NPE2018 Blow Molding	NPE2018 Show Preview		Recycling Equipment	Electronics	NPE2018 May 7-11 ANTEC 2018 May 7-10
MAY 4/2/2018	Injection Molding Recycling	NPE2018 New Products Showcase	Extrusion Automation	Blow Molding Equipment	Appliances	
JUNE 5/1/2018	Additives Extrusion	NPE2018 New Products Showcase	Simulation Welding	Auxiliary Equipment	Construction	PLASTEC EAST June 12-14 AMERIMOLD 2018 June 13-14
JULY 6/1/2018 AdTrak Issue	Recycling Injection Molding	NPE2018: The Show Stoppers	Blending Conveying	Extrusion Equipment	Packaging	
AUGUST 7/2/2018	NPE2018 Thermoforming	NPE2018 Report: Primary Processing Equipment	Feeding	Injection Molding	Medical	
SEPTEMBER 8/1/2018	Injection Molding Extrusion	NPE2018 Show Report: Materials, Auxiliary Equipment, Tooling	Additive Manufacturing Filtration	Recycling Equipment	Automotive	SPE ACCE 2018 Sept. 5-7 IMTS 2018 Sept. 10-15 ADDITIVE MANUFACTURING 2018 Sept. 11-12
OCTOBER 9/4/2018 AdTrak Issue	Extrusion Compounding	NPE2018 New Product Showcase	Blow Molding Injection Molding	Thermo- forming Equipment	Electronics	COMPOSITES EUROPE Oct. 6-8 EXTRUSION 2018 Oct. 16-18
NOVEMBER 10/1/2018	Injection Molding Recycling	NPE2018 New Products Showcase	Conveying Temperature Control	Compounding Equipment	Appliances	
ANNUAL GUIDE 2019 PROCESSING HANDBOOK AND BUYER'S GUIDE						
DECEMBER 11/1/2018	Materials Injection Molding	NPE2018 New Products Showcase	Automation Compounding	Extrusion Equipment	Construction	



Plastics Technology Print Ad Specifications



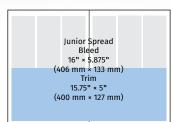
AD SPECIFICATIONS

2-Page Spread 16.25" × 11" (413 mm × 279 mm) Trim 15.75" × 10.5" (400 mm × 267 mm)

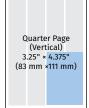
Full Page Ruled Page 6.875" × 9.125" (175 mm × 232 mm) Bleed 8.375" × 11" (213 mm × 279 mm) Trim 7.875" × 10.5" (200 mm × 267 mm)

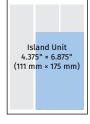
Two-Thirds Page 4.375" × 9.125" (111 mm × 232 mm)

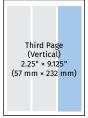
Half Page (Vertical) 3.25" × 9.125" (83 mm × 232 mm)

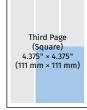


Half Page (Horizontal) 6.875" × 4.375" (175 mm ×111 mm)

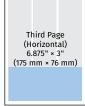














For all bleed ads, keep live matter .25" from each trim edge. (Live matter should not exceed 7.375" × 10")

Keep live matter .125" from gutter on each page, even when a continuous flow of image or copy is intended.

HOW TO SUBMIT FILES

- 1. Upload to: files.gardnerweb.com Upload recipient: **Becky Helton**
- 2. Email file to: bhelton@gardnerweb.com (5MB max)

ADDITIONAL INFORMATION

CONTACT:

Becky Helton Advertising Production Manager (800) 950-8020 bhelton@gardnerweb.com

Visit gardnerweb.com/adcentral for more information on print, online and e-newsletter ad **specifications**

To reserve your ad space today, please contact



AUDIENCE 2018



Total Subscribers

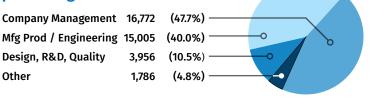
37,519

Total Manufacturing 22,535

Plastics Technology provides our audience with authoritative content on breaking news, technical advances and market insights. Your advertisement in PT delivers your message to the key decision makers and processors in the plastics industry's most active end markets.

IOB TITLES & FUNCTIONS*

PT reaches the engaged decision-makers in the plastics processing market



PLANT SIZE**

PT's audience consists of plants large and small and of both custom and captive processors

Ρ	LA	N	T	S

PLANTS	
Fewer than 50	14,514 (64.4%)
50-249	5,699 (25.3%)
250+	2,322 (10.3%)

SUBSCRIBERS	
Fewer than 50	19,992 (53.3%)
50-249	11,991 (32.0%) ————
250+	5,536 (14.7%)

PTonline.com

Circulation by Operation** **Facilities Subscribers** Injection molding 25,193 12,149 Tool repair & maintenance 23,466 10,836 Moldmaking 22,722 10,512 Blow molding (all processes, unduplicated) 21,474 9,177 Extrusion (all processes, unduplicated) 21,095 9,522 Scrap reprocessing 7,419 18.358 Injection blow molding 17,933 7,291 Compounding 6,992 16,862 Thermoforming 7,211 16,685 Blown/cast film 16,206 6,634 Sheet 5,960 14,454 Extrusion blow molding 14,176 5,571 Additive manufacturing 14,129 6,470 Pipe, conduit, profile, tubing 13,809 5,626 4,556 Recycling 12,499 Stretch blow molding 10,608 3,895 Foam processing 6,953 2,336 Compression, transfer 3,816 1,269 Coating, web 3,752 1,215 Rotational molding 3,393 1.074 Coating, wire/cable 2,954 963

Check the audit!

Plastics Technology invests in quality circulation



Our professional audience development team invests in quality circulation to assure that PT reaches industry professionals who are actively engaged in the plastics processing market.

100% of PT's subscribers are identified by individual name and title.

*June 2017 BPA **Publisher's Count, June 2017



FOR INFORMATION ON ADVERTISING IN PLASTICS TECHNOLOGY Contact your Plastics Technology sales manager or visit gardnerweb.com/zones/plastics-technology-magazine

Plastics Technology offers you the best reach into the plastic industry's most important and valuable end markets!**



AUTOMOTIVE SUBSCRIBERS 24,460

FACILITIES 12,676

TOP COMPANIES INCLUDE:

- BMW Manufacturing Corp.
- Faurecia
- Ford Motor Co.
- General Motors Corp.
- Magna International Inc.
- · Navistar Inc.
- · Toyota Motor Mfg.
- Winnebago Industries Inc.



CONSUMER

SUBSCRIBERS 23,845

> **FACILITIES** 11,504

TOP COMPANIES INCLUDE:

- The Clorox Company
- Kraft Foods
- Nike Corp.
- PepsiCo
- Procter & Gamble
- Rubbermaid Inc.
- Unilever



MEDICAL

SUBSCRIBERS 20,476

> **FACILITIES** 10,137

TOP COMPANIES INCLUDE:

• Ethicon Endo Surgery Inc.

· Abbott Laboratories

• Braun Medical Inc.

Smith & Nephew Inc.

Stryker Orthopaedics

• BD Medical

• GE Healthcare

Medtronic

TOP COMPANIES INCLUDE:

AGRICULTURE

SUBSCRIBERS

19,374

FACILITIES

9,526

- Ames True Temper
- •Cargill Inc.
- Caterpillar Inc.
- Deere & Co.
- Ditch Witch
- Orbit Irrigation Products Inc.
- Stihl Inc.
- Toro Co.

- · Hasbro Inc.



ELECTRONICS

SUBSCRIBERS 18,593

> **FACILITIES** 9,091

TOP COMPANIES INCLUDE:

TOP COMPANIES INCLUDE:

• Dart Container Corp.

• Klockner Pentaplast

· Inteplast Group

• Poly-America

· Printpack Inc.

• Sealed Air

Bemis Co.

Pactiv

- 3M Co.
- Apple Inc.
- · Bose Corp.
- Cisco Systems Inc.
- · Honeywell Intl. Inc.
- Intel Corp.
- · Motorola Inc.
- Panasonic



SUBSCRIBERS 16,895

> **FACILITIES** 7,523

TOP COMPANIES INCLUDE:

AEROSPACE

SUBSCRIBERS

16,560

FACILITIES

8.350

- · Boeing Co.
- Bombardier Aerospace
- GE Aviation Systems LLC
- Gulfstream Aerospace Corp.
- Lockheed Martin Corp.
- Northrop Grumman Space
- Pratt & Whitney
- Zodiac Aerospace



SUBSCRIBERS 11,275

> **FACILITIES** 5,431

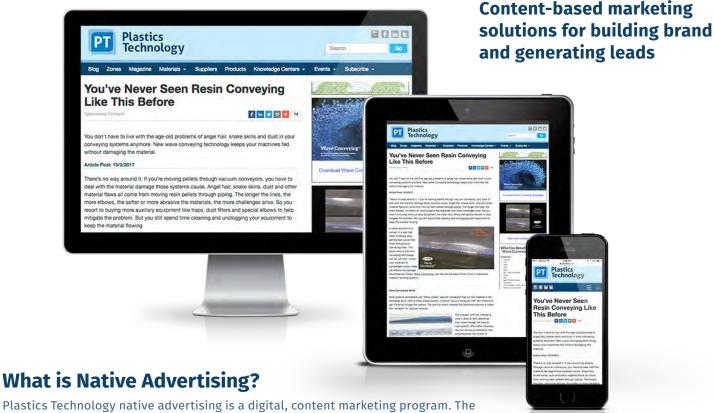
TOP COMPANIES INCLUDE:

- Baker Hughes Inc.
- Chevron Phillips
- Emerson Climate **Technologies**
- Evonik
- Exxon Mobil Chemical Co.
- GE Power
- · Siemens Energy





Plastics Technology Native Advertising



Plastics Technology native advertising is a digital, content marketing program. The foundation of the native advertising package is your solutions-based content. That content appears as online article in a format that is 'native' to Plastics Technology. We support that article with a multi-channel, digital marketing program that drives qualified online visitors to read your content and to learn more about the solutions and the technology you provide.

YOUR NATIVE ADVERTISING PACKAGE INCLUDES:

Native sponsored content/article placement on host website.

(1) per three month program

500 – 1,000 words produced by customer or developed by GBM custom content team for an additional fee of (\$1,000 net)

Native advertising sponsored content placement on:

Home Page (1) week per month

Zone Pages, up to (3) related Zones, (1) week each per month

Native advertising sponsored content placement on the PT Blog and PT Weekly e-newsletter push.

(1) per month

Native advertising placement on the PT Insider e-newsletter push.

(1) per month

Native advertising social cross-placement for PT; Facebook, Twitter and LinkedIn.

Related content widget promotion.

Hybrid ad Package placement with native content article.

Plus up to (3) Related Content/promotional links on native content page (with registration if requested).

Native content contextual links placement back to sponsor website.

2018 NATIVE AD PACKAGE INVESTMENT (PER MONTH)

Sold in three (3) consecutive month increments

\$7,500 (gross)

INVENTORY

Four (4) native ad slots per month Two (2) per customer per year Sixteen (16) total slots per brand

OPTIONAL INVESTMENT: Article Development

Additional \$1,000 net

E-Print Push

Additional \$1 / Name

PTonline.com

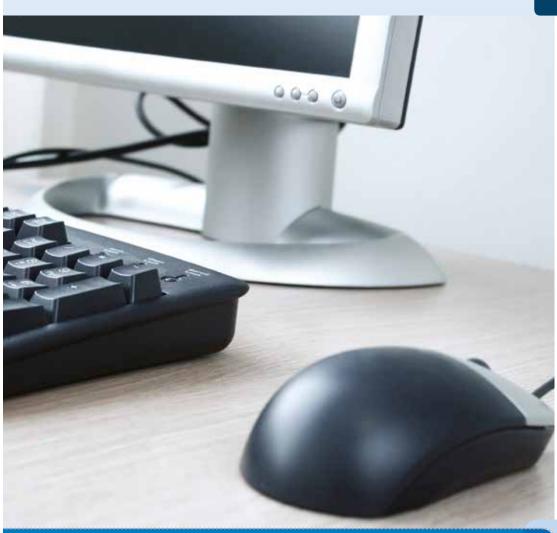


Plastics Technology

Webinars

Showcase your company's knowledge and leadership on important industry topics!

PT Webinars offer a dynamic and interactive webcast forum for discussing today's timely and compelling issues with YOUR target audience.



What you'll get with your investment in a PT Webinar:

E-MAIL

Invitations sent to the PT audience

E-NEWSLETTER

Event promotion within PT *Insider* e-newsletter

PRINT

Event promotion within Plastics Technology magazine

ONLINE

Archived webinar sessions on PTonline.com for six months

LEAD GENERATION

Customized lead reports including all registrants

TECH SUPPORT

Webinar hosting and support

MODERATOR

Live webinar moderated by a PT editor

To learn more about this exciting opportunity from Plastics Technology, please contact: Jackie Dalzell | District Manager jdalzell@ptonline.com | 513-338-2185

Lou Guarracino | District Manager loug@ptonline.com | 215-327-9248

Ryan Mahoney | District Manager rmahoney@gardnerweb.com | 513-766-5863

Eddie Kania | European Sales Manager ekania@gardnerweb.com | 44 1663 750242 Price: \$7,500 (gross)

Attendance is limited to 1,000. Topic and schedule subject to publisher approval.

PTonline.com



Plastics Technology 2019 Processing Handbook & Buyers' Guide

The best resource available to the plastics processing industry for sourcing suppliers of primary machinery, auxiliary equipment, tooling, materials, additives, and more!

The Plastics Technology 2019
Processing Handbook & Buyers'
Guide is the purchasing reference
and resource that these motivated
buyers refer to countless times
throughout the year.



CLOSING DATE: SEPTEMBER 17, 2018

BONUS OFFER:

Invest in a full page ad & receive a FREE full page Company Profile!

Manufacturers' Representative Finder

Once again for 2019, *Plastics Technology* will include the listing of Manufacturers' Representatives in its *Handbook and Buyers' Guide*.

This invaluable resource will list OEMs alphabetically with their reps listed below, noting the territory covered. Processors will turn to this handy tool on a regular basis when they need to get in touch with their local sales rep...or even to find out who that rep might be!



Please contact your PT sales manager to reserve your ad space today!



Plastics Technology 2019 Processing Handbook & Buyers' Guide

Ad Rates & Specs

Advertising your products and services in the *Plastics Technology* 2019 *Processing Handbook & Buyers' Guide* connects you to motivated decision makers who are actively researching their purchases.

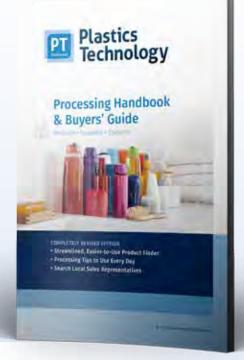
DISPLAY ADVERTISING RATES*

SIZE	4-COLOR	2-COLOR	B & W
Full Page	\$9,990	\$9,100	\$8,350
1/2 Page Island	\$7,590	\$6,590	\$5,870
1/2 Page	\$6,970	\$5,970	\$5,250
1/3 Page	\$5,150	\$4,130	\$3,410

INDEX ADVERTISING RATES*

1-4 Index Ads	\$325
5-9 Index Ads	\$295
10+ Index Ads	\$255

Plastics Technology Premier Discount Program discounts apply. *All rates are gross rates.

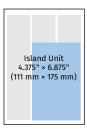


BONUS OFFER:

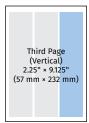
Invest in a full page ad & receive a **FREE** full page Company Profile!

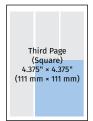
DISPLAY AD SPECS

Full Page Ruled Page 6.875" × 9.125" (175 mm × 232 mm) Bleed 8.375" × 11" (213 mm × 279 mm) Trim 7.875" × 10.5" (200 mm × 267 mm)









INDEX AD SPECS

1.562" × 1" units. Appear in the Classified Directory Index Section. For all bleed ads, keep live matter .25" from each trim edge. (Live matter should not exceed 7.375" × 10")

Keep live matter .125" from gutter on each page, even when a continuous flow of image or copy is intended.

How to Get Your FREE full-page Company Profile:

- 1. Reserve your full-page ad space with your Plastics Technology sales rep.
- 2. Create a company description (190 words max), and include address, phone number and URL.
- 3. Create up to 3 product descriptions.

1 product
150 word count

2 products
110 word count per product
150 word count per product
150 word count per product

 Send us your hi-res company logo as well as the product photo(s) you describe.

Logo and photo file specifications:

Logo: vector .eps or .ai file, or JPEG at 300 dpi Photo(s): JPEG at min. 300 dpi

CLOSING DATE: SEPTEMBER 17, 2018

To reserve your ad space today, please contact

Ryan Delahanty 1-513-766-5860 ryand@gardnerweb.com

PTonline.com

