

BRAND REPORT

FOR THE 6 MONTH PERIOD ENDED JUNE 2020



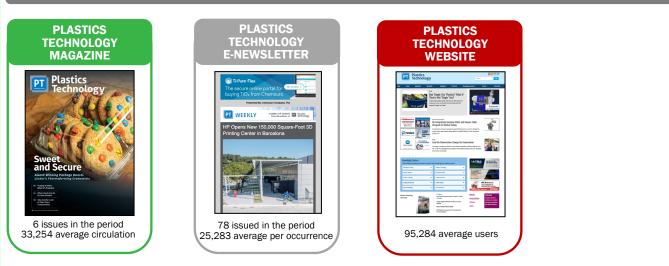
No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

Gardner Business Media, Inc. 6915 Valley Avenue Cincinnati, OH 45244-3029 Tel.: (513) 527-8800 Fax: (513) 527-8801 www.ptonline.com JBall@gardnerweb.com **PLASTICS TECHNOLOGY** is a business-to-business media brand that produces a monthly print magazine, digital media, research and live events for the plastics processing market. Plastics Technology's editorial team and expert contributors produce information on new product technology, operational best practices, market intelligence and industry news.

BRAND REPORT PURPOSE

The Brand Report provides a deeper understanding and identification of all audited touch points with customers that have interest in the brand. It is designed to present analysis of all communication channels, including a brand's unique users within each channel of, but not across, multiple media platforms. This non-integrated report contains data for each separate media channel as indicated in the Executive Summary. No attempt has been made to identify or eliminate duplication that may exist across media channels.

CHANNELS



EXECUTIVE SUMMARY

Below are the average contacts per occurrence, including frequency per period reported.

	Non-Paid	Paid	Average
PLASTICS TECHNOLOGY MAGAZINE (6 issues in the period)	33,254	-	33,254
(See Paragraph 3b for Format Type and Source)			
PLASTICS TECHNOLOGY E-NEWSLETTER			
PT Insider (78 issued in the period)	25,283	-	25,283
PLASTICS TECHNOLOGY WEBSITE (Monthly Users with 219,051 average Pageviews)	95,284	-	95,284

FIELD SERVED

PLASTICS TECHNOLOGY serves the plastics processing and plastics product manufacturing industry, as described in paragraph 3a. Also served are other manufacturing, wholesale trade, and professional, scientific, and technical services.

DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients include corporate executives as well as company management, manufacturing production and engineering, purchasing, research & development, quality assurance and quality control, and other qualified personnel.

AVERAGE NON-QUALIFIED CIRCULATION					
Non-Qualified Not Included Elsewhere	Copies				
Other Paid Circulation	5				
Advertiser and Agency	1,411				
Allocated for Trade Shows and Conventions	75				
All Other	884				
TOTAL	2,375				

_	Total Q	ualified	Qualified	Non-Paid	Qualified Paid	
Qualified Circulation	Copies	Percent	Copies	Percent	Copies	Percent
Individual	33,254	100.0	33,254	100.0	-	-
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	-	-	-	-	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	33,254	100.0	33, 254	100.0	-	-

2020 Issue	Print	Digital	Total Qualified
anuary	33,482		33,482
February	33,529	-	33,529
March	33,700	-	33,700
April	30,720	2,128	32,848
Мау	30,805	2,153	32,958
lune	30,834	2,172	33,006

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2020 This issue is 1.1% or 355 copies below the average of the other 5 issues reported in Paragraph 2

1113 13300	is 1.1% or 355 copies below the average of the other 5 issues reported i					Classifica	tion by Title		
NAICS No.	Business and Industry	Total Qualified	Percent of Total	Company Mgmt/ Purchasing (B,L)	Prod/ Mfg Engr (C,D,E,V,F,T, G,R,S)		Educational or Government (N)		Other NEC (A,U)
325	Chemical Manufacturing	Quaimeu	01 TOLAI	(D,L)	G,R,S)	(П,І,Ј,Г,Ų)	(11)	(_)	(A,0)
3251	Basic Chemical Manufacturing	296	0.9	61	102	84	-	46	3
3252	Resin, Synthetic Rubber, and Artificial Synthetic Fibers and Filaments Manufacturing	1,122	3.4	379	440	175	3	115	10
3253	Pesticide, Fertilizer, and Other Agricultural Chemical Manufacturing	8	-	2	3	1	-	1	1
3254	Pharmaceutical and Medicine Manufacturing	47	0.2	15	26	5	-	1	-
3255 3256	Paint, Coating, and Adhesive Manufacturing Soap, Cleaning Compound, and Toilet Preparation Manufacturing	109 72	0.3 0.2	36 16	40 38	20 13	-	12 5	1
3259	Other Chemical Product and Preparation Manufacturing	368	1.1	113	105	72	3	68	7
	Subtotal 325	2,022	6.1	622	754	370	6	248	22
326 326111	Plastics and Rubber Products Manufacturing Plastics Bag Manufacturing	221	0.7	122	83	5	-	10	1
326112	Plastics Packaging Film and Sheet (including Laminated) Manufacturing	131	0.4	54	52	17	-	8	-
326113 326121	Unlaminated Plastics Film and Sheet (except Packaging) Manufacturing	738 203	2.2	282 80	316 90	99 20	1	35 13	5
326121	Unlaminated Plastics Profile Shape Manufacturing Plastics Pipe and Pipe Fitting Manufacturing	203	0.6 0.7	80 77	125	20	-	6	3
326130	Laminated Plastics Plate, Sheet (except Packaging), and Shape	230	0.7	113	80	23	1	11	2
326140	Manufacturing Polystyrene Foam Product Manufacturing	41	0.1	8	22	8	-	3	-
326140	Urethane and Other Foam Product (except Polystyrene) Manufacturing	303	0.1	158	111	22	-	11	1
326160	Plastics Bottle Manufacturing	275	0.8	125	117	22	-	9	2
326191 326199	Plastics Plumbing Fixture Manufacturing All Other Plastics Product Manufacturing	65 12,042	0.2 36.6	27 5.696	32 4,908	5 898	- 8	1 485	47
326211	Tire Manufacturing (except Retreading)	22	0.1	9	4,308	7	-	+05	
326212	Tire Retreading	1	-	1	-	-	-	-	-
326220 326291	Rubber and Plastics Hoses and Belting Manufacturing Rubber Product Manufacturing for Mechanical Use	118 74	0.4 0.2	30 25	66 39	17 9	-	5	- 1
326299	All Other Rubber Product Manufacturing	286	0.2	124	118	31	-	13	-
~~~	Subtotal 326	14,986	45.5	6,931	6,165	1,208	10	610	62
327 331	Nonmetallic Mineral Product Manufacturing Primary Metal Manufacturing	236 338	0.7 1.0	97 104	96 165	30 39	- 1	11 26	2 3
332	Fabricated Metal Product Manufacturing	2,055	6.2	1,044	719	189	3	96	4
333	Machinery Manufacturing	140	0.4	50	61	10		8	
3331 3332	Agriculture, Construction, and Mining Machinery Manufacturing Industrial Machinery Manufacturing	140 475	0.4 1.5	52 183	61 178	19 49	- 1	62	2
3333	Commercial and Service Industry Machinery Manufacturing	209	0.6	47	117	31	1	11	2
3334	Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration	95	0.3	29	43	15	-	8	-
3335	Equipment Manufacturing Metalworking Machinery Manufacturing (not incl. 333511)	906	2.7	568	239	45	-	47	7
333511	Industrial Mold Manufacturing	1,085	3.3	604	361	57	2	59	2
3336 3339	Engine, Turbine, and Power Transmission Equipment Manufacturing Other General Purpose Machinery Manufacturing	67 485	0.2 1.5	24 146	33 233	7 50	- 1	3 53	2
0000	Subtotal 333	3,462	10.5	1,653	1,265	273	5	251	15
334	Computer and Electronic Product Manufacturing	50	0.0	47	24	0		4	
3341 3342	Computer and Peripheral Equipment Manufacturing Communications Equipment Manufacturing	58 88	0.2 0.3	17 16	34 58	6 11	- 1	1 2	-
3343	Audio and Video Equipment Manufacturing	24	0.1	4	18	2	-	-	-
3344	Semiconductor and Other Electronic Component Manufacturing	287	0.9	62	160	57	2	5	1
3345	Navigational, Measuring, Electromedical, and Control Instruments Manufacturing	601	1.8	222	274	60	-	44	1
3346	Manufacturing and Reproducing Magnetic and Optical Media	14	-	2	10	1	-	1	-
335	Subtotal 334 Electrical Equipment, Appliance, and Component Manufacturing	1,072	3.3	323	554	137	3	53	2
3351	Electric Lighting Equipment Manufacturing	53	0.2	16	28	5	-	4	-
3352	Household Appliance Manufacturing	58	0.2	10	37	11	-	-	-
3353 3359	Electrical Equipment Manufacturing Other Electrical Equipment and Component Manufacturing	199 324	0.6 0.9	51 86	113 173	30 47	1	3 18	1
3333	Subtotal 335	634	1.9	163	351	93	1	25	1
336	Transportation Equipment Manufacturing	000			400			<u> </u>	
3361 3362	Motor Vehicle Manufacturing Motor Vehicle Body and Trailer Manufacturing	206 127	0.6 0.4	72 63	103 48	24 14	1	2 2	4
3363	Motor Vehicle Parts Manufacturing	1,110	3.4	379	572	135	1	21	2
3364	Aerospace Product and Parts Manufacturing	456	1.4	139	245	57	-	11	4
3365 3366	Railroad Rolling Stock Manufacturing Ship and Boat Building	22 159	0.1 0.5	3 93	14 45	5 18	-	2	1
3369	Other Transportation Equipment Manufacturing	83	0.2	35	31	14	1	2	-
337	Furniture and Related Product Manufacturing Subtotal 336	2,163	6.6	784 111	1,058	267	3	40 6	11
337 339	Miscellaneous Manufacturing	234	0.7	TTT	93	23	1	Ø	-
33911	Medical Equipment and Supplies Manufacturing	972	3.0	330	495	119	2	19	7
3399	Other Miscellaneous Manufacturing Subtotal 339	664 1,636	2.0 5.0	283 613	275 770	90 209	- 2	14 33	2 9
311-324	Miscellaneous Manufacturing Other	1,132	3.4	438	471	158	4	57	4
42	Merchant Wholesalers	1,111	3.4	620	180	50	-	251	10
541	Professional, Scientific and Technical Services Miscellaneous Others	942 935	2.9 2.8	490 411	262 243	121 73	7 92	56 109	6 7
	TOTAL QUALIFIED CIRCULATION	32,958	100.0	14,404	13,146	3,240	138	1,872	158

(B,L) COMPANY MANAGEMENT; PURCHASING: titles include Chairman, General MGR, Owner, Partner, President, Purchasing MGR. Buyer and other related titles.
 (C,D,E,F,G,R,S,T,V) PRODUCTION OR MANUFACTURING ENGINEERING: titles include Plastics Coordinator, Plastics Director, Plastics Manager, Advanced Manufacturing Director, Plastics Group Leader, Injection Molding Foreman, Department Supervisor, Mfg Supervisor, Diemaker, Mold Maker, Machine Operator, Chief Tool Engineer, Chief of Manufacturing Development, Director of Production Engineering, Plastics Engineer and other related titles.
 (H,I,J,P,Q) QUALITY; DESIGN; RESEARCH: titles include Q/A MGR. Quality Supervisor, Dir. of Design Engr, Q/C Director and other related titles.
 (N) EDUCATIONAL or GOVERNMENT: titles include Professor, Instructor and other Educational titles.
 (X,Z) SALES & MARKETING: titles include Regional Sales Director, National Sales Director, National Accounts Manager, Marketing Director, PR Director and other sales/marketing titles.

### 3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2020

			Qualified Within	ı				
	Qualification Source	1 Year	2 Years	3 Years	Print	Digital	Total Qualified	Percent
١.	Direct Request:	20,173	8,792	-	26,812	2,153	28,965	87.9
١١.	Request from recipient's company:	-	-	-	-	-	-	-
111.	Membership Benefit:	-	-	-	-	-	-	-
IV.	*Communication (other than request):	2,252	-	-	2,252	-	2,252	6.8
۷.	TOTAL – Sources other than above (listed alphabetically):	1,741	-	-	1,741	-	1,741	5.3
	Association rosters and directories	-	-	-	-	-	-	-
	*Business directories	1,741	-	-	1,741	-	1,741	5.3
	Manufacturer's, distributor's, and wholesaler's lists	-	-	-	-	-	-	-
	Other sources	-	-	-	-	-	-	-
VI.	Single Copy Sales:	-	-	-	-	-	-	-
	TOTAL QUALIFIED CIRCULATION	24,166	8,792	-	30,805	2,153	32,958	100.0
	PERCENT	73.3	26.7	-	93.5	6.5	100.0	
*See	e Additional Data							

### GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF MAY 2020*

State	Total Qualified	Percent	State	Total Qualified	Percent
Maine	88		Kentucky	415	
New Hampshire	263		Tennessee	647	
Vermont	70		Alabama	348	
Massachusetts	874		Mississippi	136	
Rhode Island	196		EAST SO. CENTRAL	1,546	4.7
Connecticut	536		Arkansas	212	
NEW ENGLAND	2,027	6.2	Louisiana	118	
New York	1,157		Oklahoma	231	
New Jersey	801		Texas	1,551	
Pennsylvania	1,547		WEST SO. CENTRAL	2,112	6.4
MIDDLE ATLANTIC	3,505	10.6	Montana	35	
Ohio	2,470		Idaho	70	
Indiana	1,378		Wyoming	30	
Illinois	2,159		Colorado	259	
Michigan	2,663		New Mexico	47	
Wisconsin	1,651		Arizona	307	
EAST NO. CENTRAL	10,321	31.3	Utah	265	
Minnesota	1,037		Nevada	94	
Iowa	326		MOUNTAIN	1,107	3.4
Missouri	635		Alaska	7	
North Dakota	54		Washington	374	
South Dakota	84		Oregon	283	
Nebraska	189		California	2,162	
Kansas	289		Hawaii	13	
WEST NO. CENTRAL	2,614	7.9	PACIFIC	2,839	8.6
Delaware	80		UNITED STATES	30,760	93.3
Maryland	199		U.S. Territories	45	
Washington, DC	5		Canada	2,065	
Virginia	388		Mexico	88	
West Virginia	59		Other International	-	
North Carolina	998		APO/FPO	-	
South Carolina	482				
Georgia	875			20.050	100.0
Florida	1,603		TOTAL QUALIFIED CIRCULATION	32,958	100.0
SOUTH ATLANTIC	4,689	14.2			

# E-NEWSLETTER CHANNEL

	2020 PT Insider
ANUARY January 2	25,673
January 3	25,636
January 6	25,610
January 8	25,604
January 10	25,046
January 13	25,036
January 15	25,023 25,007
January 17 January 20	23,007 24,994
January 22	24,986
January 24	24,957
January 27	24,955
January 29	24,957
January 31	24,950
EBRUARY	
February 3	24,934
February 5	24,924
February 7	24,918 24,917
February 10 February 12	24,917
February 12 February 14	24,912 24,907
February 17	24,904
February 19	24,905
February 21	24,889
February 24	24,875
February 26	24,880
February 28	24,863
/IARCH	
March 2	24,868
March 4	24,857
March 6	24,846
March 9	24,855
March 11	24,827
March 13	24,855 24,866
March 16 March 18	24,886 24,876
March 20	24,818 24,897
March 23	24,007
March 25	24,849
March 27	24,867
March 30	24,874
PRIL	
April 1	24,880
April 3	24,875
April 6	24,870
April 8	24,873
April 10 April 13	24,858 24,925
April 15	24,925
April 17	24,530 26,124
April 20	26,124
April 22	26,212
April 24	26,316
April 27	26,405
April 29	26,464
AY	
May 1	26,511
May 4	25,402
May 6	25,448
May 8 May 11	25,524 25,594
May 13	25,594 25,664
May 15	25,064 25,744
May 18	25,807
May 20	25,879
May 22	25,928
May 26	26,012
May 27	26,026
May 29	26,086
UNE	
June 1	26,152
June 3	26,212
June 5	26,241
June 8	26,265
June 10	24,822
June 12 June 15	24,887 24,957
June 15 June 17	24,957 24,989
June 19	24,869 25,027
	25,027 25,039
	23,033
June 22	25.092
	25,092 25,150

# **WEBSITE CHANNEL**

### WWW.PTONLINE.COM

2020	Pageviews	Sessions	Users	Average Session Duration
January	224,701	134,550	95,123	1:52
February	228,158	139,630	99,662	1:48
March	221,101	136,081	96,246	1:53
April	223,204	137,906	95,485	1:47
Мау	210,485	131,235	93,798	1:47
June	206,662	130,667	91,394	1:44
AVERAGE:	219,051	135,011	95,284	1:48

January - June 2020 data was provided by Google Analytics. All website activity is audited by BPA Worldwide.

#### WEBSITE GLOSSARY

Pageviews: A Pageview is recorded each time a page implanted with the JavaScript code (tag) is displayed in a browser window. This will occur whether the page is served directly from the web server, from a proxy, or from the browser's cache.

Sessions: A single continuous set of activity attributable to a cookied browser resulting in one or more pulled text and/or graphics downloads from a site. A period of 30 minutes of inactivity will terminate the session.

Users: An identified and unduplicated Cookied Browser that accesses Internet content or advertising during a measurement period.

Average Session Duration: The time visitors remain on a site per session.

## **ADDITIONAL DATA**

#### MAGAZINE:

#### **METHOD OF DISTRIBUTION:**

All qualified circulation conforms to the field served and definition of recipient qualification, as reported. Print copies are distributed via postal services or other carriers. Recipients of the digital version are notified via email when the version is available.

### STATEMENT OF CONTENT PLATFORM:

Editorial Replica – If a print edition exists, editorial and design are unchanged from the original print edition. Each issue's content and design are identical to the original edition. Apart from minor updates, the content cannot change once the issue is made available.

#### PARAGRAPH 3b:

Communication (other than request) includes 5 sources of circulation for quantities of 107 copies or 0.3% to 858 copies or 2.6%. Business directories include 1 source of circulation for a quantity of 1,741 copies or 5.3%.

#### **GEOGRAPHIC DISTRIBUTION:**

Geographic data for E-Newsletter and Website are not reported at the media owner's option.

### PUBLISHER'S AFFIDAVIT

We hereby make oath and say that all data set forth in this statement are true. Ryan Delahanty, Publisher Julie Ball, Audience Development Manager (At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.) <b>IMPORTANT NOTE:</b> This unaudited brand report has been checked against the previous audit report. It will be included in the appual audit made by BPA Worldwide	Date signed State County Received by BPA Worldwide Type ID Number	July 24, 2020 Ohio Hamilton July 24, 2020 BD P090B0J0
It will be included in the annual audit made by BPA Worldwide.  About BPA Worldwide  A not-for-profit organization since 1931 and headquartered in Shelton, Connecticut, USA, BPA has a glob 2 5004 audits for media brands in print, online/digital and live events. In addition, the BPA-iCompli divisi		

2,500+ audits for media brands in print, online/digital and live events. In addition, the BPA-iCompli division verifies compliance to defined industry standards, provides technology assurance, and certifies organization's sustainability practices and reporting. BPA is supported by 4,000+ advertiser and agency members. The latest innovation to move the industry forward is the BPA Media Exchange, a brand-safe and audited cooperative marketplace which offers automated solutions for the buying and selling of digital advertising.