GET NOTICED

AT

IMTS2020

DIGITAL MANUFACTURING. IMPLEMENTED.

TOTAL MEDIA COVERAGE

September 14-19, 2020 • McCormick Place • Chicago, Illinois

IMTS.COM/PROMOTE

PRODUCED BY

THE ASSOCIATION FOR MANUFACTURING TECHNOLOGY

OFFICIAL MEDIA PARTNER

GARDNER Business Media, Inc.
How do you get noticed at a show this big?

The largest manufacturing event in the Americas

One of the largest industrial trade shows in the world

There are over 117 countries represented

1.3 million+ square feet of exhibit space

2,500+ exhibitors

129,000+ attendees

15,000+ products on display
**ENGAGE MEDIA TO DRIVE BUYERS TO YOUR BOOTH**

<table>
<thead>
<tr>
<th>BEFORE</th>
<th>DURING</th>
<th>AFTER</th>
</tr>
</thead>
<tbody>
<tr>
<td>• IMTS.com</td>
<td>• IMTS.com</td>
<td>• IMTS.com</td>
</tr>
<tr>
<td>• IMTS Technology eNewsletter</td>
<td>• IMTS.com</td>
<td>• IMTS TV</td>
</tr>
<tr>
<td>• Gardner IMTS Show Issues</td>
<td>• IMTS 2020 Directory</td>
<td>• IMTS 2020 Directory</td>
</tr>
<tr>
<td>• Noticias de IMTS</td>
<td>• IMTS Maps and Onsite Guide</td>
<td>• Noticias de IMTS</td>
</tr>
<tr>
<td></td>
<td>• IMTS ShowDaily</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Noticias de IMTS</td>
<td></td>
</tr>
</tbody>
</table>

- PLUS -
• Custom Sponsorships
• “Find an Exhibitor” Kiosks
• IMTS Charging Station

**IMPORTANT:** Past advertisers and sponsors have the right of first refusal for all products. Confirm your continued support no later than January 31, 2020 to renew your 2018 program.
IMTS.COM IS HOME TO ALL THE INFORMATION THAT ATTENDEES—AND PEOPLE CONSIDERING ATTENDING IMTS—USE TO PLAN THEIR VISIT.

You need to reach them with your messaging at the point in time they are planning which of the 2,500+ booths they are going to visit. A decision to expand your IMTS showroom can make or break crucial buyers’ decisions to visit your booth – exhibitors who purchased expanded packages on IMTS.com had 4-18 times MORE views on their showroom presence on the site than those with no advertising package!

Use IMTS.com to explain your unique value proposition and help the viewer understand why he or she should visit your booth.
## IMTS.COM ADVERTISING PACKAGES

<table>
<thead>
<tr>
<th>Showroom Display</th>
<th>SILVER</th>
<th>GOLD</th>
<th>PLATINUM</th>
<th>DIAMOND</th>
</tr>
</thead>
<tbody>
<tr>
<td>Image and Text Product Panels (Online and Mobile)</td>
<td>4 PANELS</td>
<td>4 PANELS</td>
<td>4 PANELS</td>
<td>4 PANELS</td>
</tr>
<tr>
<td>Video Product Panels (Online and Mobile)</td>
<td>4 PANELS</td>
<td>4 PANELS</td>
<td>4 PANELS</td>
<td>4 PANELS</td>
</tr>
</tbody>
</table>

### Additional Display and Features

- **Company name, address, phone, fax, URL, email and product category listings**
- **Company Description with unlimited word count. Note: Subject to Editorial Review**
- **Logo appears on company profile**
- **Access to opt-in leads and statistical data generated from your listing**
  - Note: Feature exclusively available to IMTS.com advertisers
- **Upgraded Exhibitor treatment in search results, including product category, pavilion and keyword**
- **Company featured on IMTS.com home page on a rotation**
- **Slotted Listing in search results**
- **IMTS.com display ad placed in your showroom on MMSonline.com, ProductionMachining.com, MoldmakingTechnology.com, if you place a full page print ad in the August issues of the related magazine(s).**
- **Booth Highlighted on Map**
- **Video included in the “Video Library” prominently displayed on IMTS.com**
- **Product Category Banner**
- **Participant Logo on “Find an Exhibitor” Kiosk**
- **Logo featured as IMTS.com “sponsor” in spread ad in Modern Machine Shop July and August Issues**
- **Show Highlight – Panel featured on main directory search**
- **Mobile App Banner**

### IMTS.com Investment

<table>
<thead>
<tr>
<th>SILVER</th>
<th>GOLD</th>
<th>PLATINUM</th>
<th>DIAMOND</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,995</td>
<td>$7,995</td>
<td>$11,995</td>
<td>$14,995</td>
</tr>
</tbody>
</table>

### "Find an Exhibitor" Kiosk Buy Up Discounts

<table>
<thead>
<tr>
<th>SILVER</th>
<th>GOLD</th>
<th>PLATINUM</th>
<th>DIAMOND</th>
</tr>
</thead>
<tbody>
<tr>
<td>$3,500</td>
<td>$2,500</td>
<td>FREE</td>
<td>FREE</td>
</tr>
</tbody>
</table>
IMTS 2020 DIRECTORY

NEW SIZE
NEW BENEFITS
FOR ADVERTISERS

Use the IMTS Directory to establish your brand position in the market, drive traffic to your booth, promote in-booth activities and create a lasting impression of your products.

See examples at:
imTs.com/promote/directory

AVAILABLE TO
125,000+
IMTS REGISTRANTS

› At registration
› At show entrances
› At Gardner Business Media’s prominent booth location: North Building, Level 3, Booth 236600

THINK PRINT IS DEAD?
NOT SO FAST.

At IMTS, The Directory is still picked up and used by a significant number of attendees at the show (and we track it) Given the demographics of the IMTS Audience, does that surprise you? Don't miss buyers at the show with a preference for printed materials.

Bonus Benefit: This is the most complete directory of the manufacturing technology industry suppliers printed in the U.S. Take advantage of the long shelf life by ensuring that your ad appears when a buyer reaches for it after the show looking for a new supplier.
STAND OUT

When you advertise in the Directory, your booth will now also have a subtle highlight on the page and include a 325-character description (subject to editorial approval) of your company. This exclusive benefit is only available to directory advertisers.

SPECIAL OFFER

Expand your presence and increase your return on investment with deeply discounted multiple page advertising. After your first full page ad placement, all additional full page/4 color ads in the 2020 Directory will be available at the discounted rate of $3,000 gross (additional multi-product discounts will not apply).
IMTS HALL MAPS

AVAILABLE TO 125,000+ REGISTRANTS

- At registration
- At show entrances and exits

IMTS IS MILES AND MILES OF AISLES

First timers at the show use the maps to understand the scope and layout of this massive event. Long timers? They use the maps as well to navigate the booths they are most interested in seeing. When you purchase an ad on the maps, you’ll be highlighted on the floor, helping you stand out.

Select which Map you want your messaging to be a part of:

- South Building, Level 3
- North Building, Level 3
- West Building, Level 3
- East Building, Level 2
- East Building, Level 3

Use the IMTS Maps to drive traffic to your booth, promote in booth activities and display your product offerings.

See examples at: IMTS.com/promote/maps
### OFFICIAL IMTS ONSITE GUIDE ADVERTISING RATES AND SPECS

#### Back Cover Ad

<table>
<thead>
<tr>
<th><strong>$10,000</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Availability</strong></td>
</tr>
<tr>
<td>1 Per Map</td>
</tr>
</tbody>
</table>

**Specifications**

| TRIM | 3.6875" W X 8.5" H |
| BLEED | .25" ALL SIDES |

#### Business Card Ad

<table>
<thead>
<tr>
<th><strong>$3,000</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Availability</strong></td>
</tr>
<tr>
<td>9 East Hall Map</td>
</tr>
<tr>
<td>10 North Hall Lower Level Map</td>
</tr>
<tr>
<td>8 North Hall Upper Level Map</td>
</tr>
<tr>
<td>17 South Hall Map</td>
</tr>
<tr>
<td>19 West Hall Map</td>
</tr>
</tbody>
</table>

**Specifications**

| SIZE | 3.375" W X 1.5" H |

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*IMTS2020*

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**International Manufacturing Technology Show | IMTS.COM/PROMOTE 8**
IMTS 2020 SHOWDAILY

AVAILABLE TO 125,000+ IMTS VISITORS

› Hand-distribution at every visitor entry/exit point at McCormick Place
› Extended hours of onsite distribution
› Each day 2,500 copies hand distributed at key IMTS Shuttle Stops

EXPERT COVERAGE. MUST-READ CONTENT. EXCLUSIVE MCCORMICK PLACE DISTRIBUTION

Your advertising messaging in the IMTS ShowDaily ensures that your brand is seen by IMTS attendees. The ShowDaily is written by the respected editors of Modern Machine Shop, Production Machining, MoldMaking Technology, Additive Manufacturing and Auto Beat and features articles designed to help attendees sort out the most important trends that our industry showcases during IMTS. It is valuable content for buyers, and an ad will be seen in the context of that valuable content.

Use the IMTS ShowDaily to show the strength of your brand, drive traffic to your booth, promote in-booth activities and giveaways, and showcase your new and innovative product offerings.

See examples at: IMTS.com/promote/showdaily
# IMTS 2020 ShowDaily Advertising Rates and Specs

## 2020 Distribution Dates

<table>
<thead>
<tr>
<th>Edition</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monday Edition</td>
<td>Sep 14, 2020</td>
</tr>
<tr>
<td>Tuesday Edition</td>
<td>Sep 15, 2020</td>
</tr>
<tr>
<td>Wednesday Edition</td>
<td>Sep 16, 2020</td>
</tr>
<tr>
<td>Thursday Edition</td>
<td>Sep 17, 2020</td>
</tr>
<tr>
<td>Friday / Saturday Edition</td>
<td>Sep 18-19, 2020</td>
</tr>
</tbody>
</table>

## Premium Ads (4-Color)

<table>
<thead>
<tr>
<th>Ad Type</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Front Cover Banner</td>
<td>$16,200</td>
</tr>
<tr>
<td>Back Cover</td>
<td>$15,650</td>
</tr>
<tr>
<td>Inside Front Cover</td>
<td>$14,620</td>
</tr>
</tbody>
</table>

## Specifications

**2-Page Spread Ad**
- Bleed: 21.5" W X 14.25" H (546 MM X 362 MM)
- Trim: 20.5" W X 13.75" H (520 MM X 349 MM)

**Full Page Ad**
- Bleed: 10.75" W X 14.25" H (273 MM X 362 MM)
- Trim: 10.25" W X 13.75" H (260 MM X 349 MM)

**Island Ad**
- Trim: 6.25" W X 9" H (159 MM X 229 MM)

**Half Page Ad**
- Horz: 9.5" W X 5.875" H (241 MM X 149 MM)
- Vert: 4.625" W X 12" H (117 MM X 304 MM)

**Quarter Page Ad**
- Horz: 9.5" W X 2.875" H (241 MM X 73 MM)
- Vert: 4.625" W X 5.875" H (117 MM X 149 MM)

**Eighth Page**
- Trim: 2.1875" W X 5.875" H (55 MM X 149 MM)

## Advertising Rates (4-Color)

<table>
<thead>
<tr>
<th>Ad Type</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-Page Spread Ad</td>
<td>$20,750</td>
</tr>
<tr>
<td>Full Page Ad</td>
<td>$11,950</td>
</tr>
<tr>
<td>Island Ad</td>
<td>$9,300</td>
</tr>
<tr>
<td>Half Page Ad</td>
<td>$7,160</td>
</tr>
<tr>
<td>Quarter Page Ad</td>
<td>$5,460</td>
</tr>
<tr>
<td>Eighth Page</td>
<td>$4,480</td>
</tr>
</tbody>
</table>

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**WARNING**

"Manufacturing Technology Today" is not the official Show Daily for IMTS 2020. A publication called "Manufacturing Technology Today" has called exhibitors claiming to be the Show Daily for IMTS. They promise distribution at the show, in the hotels and at the shuttle stops. **This is not the official Show Daily for IMTS 2020, and is not an IMTS-approved publication.** The company is not sanctioned by AMT to distribute at IMTS shuttle stops, or to distribute their publication at hotels. They are misrepresenting their on-site show distribution, and Source Group Publishing is not an official IMTS vendor.
IMTS ADVANCED MANUFACTURING TECHNOLOGY ENEWSLETTER

100,000+ DISTRIBUTION

Featuring a high-level technology focused article from the editors of Modern Machine Shop, this is your opportunity to highlight new and exciting products you will have on display at the show in advance of the show. The IMTS Technology E-Newsletter will reside on IMTS.com until March 1, 2021.

See examples at: IMTS.com/promote/eNewsletter

TARGETED TO INDUSTRY PAST ATTENDEES AND SHOW PROSPECTS

- IMTS Master List (including past show visitors)
- Hannover Fairs USA co-located shows
- Opt-in email names from Gardner Business Media, Inc. database including:
  - Modern Machine Shop
  - Production Machining
  - MoldMaking Technology
  - Auto Beat
  - Additive Manufacturing
  - Products Finishing
  - AutoBeat Daily
  - CompositesWorld

Use the Advanced Manufacturing Technology E-Newsletter to announce products you’ll have on display at IMTS, drive traffic to your booth and generate excitement about your display.

Closing Date: MAY 29, 2020
Artwork Deadline: JUN 12, 2020
See Page 21 for Discount Structure
IMTS 2020 TECHNOLOGY ENEWSLETTER RATES AND SPECs

2020 Distribution Dates

- JULY 1, 2020
- JULY 15, 2020
- JULY 29, 2020
- AUGUST 5, 2020
- AUGUST 19, 2020
- SEPTEMBER 2, 2020

Specifications

1. LEADERBOARD AD
   - Dimensions: 600 by 160 pixels @ 144 DPI
   - File Type: JPG/PNG | 200K MAX FILE SIZE

2. VIDEO / TECHNOLOGY SOLUTIONS AD
   - Image: 300 by 250 pixels @ 144 DPI
   - File Type: JPG/PNG | 150K MAX FILE SIZE
   - Title: 50 characters max
   - Body Copy: 200 characters max
   - CTA: 30 characters max

Leaderboard Ad

- $3,500 (Per Edition)
- Limited Availability
  - 1 advertiser per edition

Video / Technology Solutions Ad

- $15,000 (Includes 6 Editions)
- Limited Availability
  - 16 advertisers per edition

Note: Package only. No individual eNewsletter purchases
Imagine exciting video about your booth appearing all over McCormick Place, in hotels and on shuttle buses attendees ride to get to the show.

As a sponsor of IMTS TV you will have a dynamic opportunity to present a video commercial to the IMTS audience on the internet, hotel TV dark channels and IMTS TV branded venues on-site throughout the halls of McCormick Place. IMTS TV is a great way to put your existing video presentations to new use or create new ones that can be multi-purposed before, during and after the show in a cost-effective way.

Use IMTS TV to tell your story as only you can – dynamically, visually and in an exciting compelling medium!
ON-SITE

► Commercials will run on a preprogrammed loop, which runs continuously during show hours on on-site plasma TVs located at hall entrances and in common areas.
► Advertiser Branded Video End Cap plays during the credits of every segment of IMTS TV.
► IMTS Big Screens at the North, South, and West Halls; throughout the halls of McCormick Place.

ONLINE

► Content airs daily on IMTS TV on IMTS.com.
► IMTS TV Advertiser Branded Logo Block linking to commercial will appear on IMTS TV landing page on IMTS.com from date of order until March 2021.
► Commercials will appear on IMTS TV loop.
► Rotating ad banner link on the video archive section of IMTS TV on IMTS.com.

IN PRINT

► IMTS TV Advertiser Branded Logo Block included in IMTS TV print ads featured in the Directory of Exhibits, ShowDaily and August Modern Machine Shop.

BONUS

Commercials and logo air continuously:
► On preprogrammed hotel TV loop that broadcasts in key IMTS block hotels.
► On hotel shuttle buses enabled with broadcast technology.

IMTS TV Sponsor Package

$15,000

Limited Availability

12 IMTS EXHIBITOR SPONSORS.
FIRST COME, FIRST SERVE
(Right of first refusal for prior participants)

Packages Include:

► Two 30-Second Commercials (Closed captions suggested)
► IMTS Partner On-Site Signage:
  • IMTS TV Big Screens in:
    - Grand Concourse
    - Central Concourse
    - Main Entrance off McCormick Square
  • IMTS TV Set
► Prominent Banner with Logos
► Social Media Central - three prominent locations

See examples at:
IMTS.com/promote/TV
"FIND AN EXHIBITOR" KIOSK SPONSORSHIP

MORE THAN 70 FIND AN EXHIBITOR KIOSKS
Positioned in prime locations in and around IMTS buildings and on the show floor

GET YOUR BRAND MESSAGE ACROSS IN A BIG WAY AT THE SHOW.
The next best thing to having a billboard at the show, a “Find an Exhibitor” Kiosk powered by IMTS.com is the perfect on-site branding vehicle.

- “Find an Exhibitor” Kiosk usage and functionality will be promoted to attendees in July & August issues of Modern Machine Shop
- “Find an Exhibitor” Kiosk homepage will display sponsorship acknowledgement, logo and booth number; logo will link to booth on floor plan

Use IMTS’s only large-scale billboard-type Kiosks to showcase your booth and maximize brand messaging in key, highly visible locations in McCormick Place.

See examples and specs at: www.IMTS.com/promote/Kiosk

Discounts
Discounts also available for companies wishing to sponsor multiple “Find an Exhibitor” Kiosks.

Closing Date: MAY 29, 2020
Artwork Deadline: JUN 12, 2020
See Page 21 for Discount Structure

Single Kiosk Rate
$5,000

Special Package Rates

| DIAMOND | FREE |
| PLATINUM | FREE |
| GOLD | $2,500 |
| SILVER | $3,500 |

Limited Availability
“FIND AN EXHIBITOR” KIOSK LOCATIONS ARE ASSIGNED ON A FIRST COME, FIRST SERVE BASIS (Priority assignments available to past “Find an Exhibitor” Kiosk sponsors)
IMTS CHARGING STATIONS

EVER NOTICE THAT THE CHARGE ON YOUR PHONE RUNS OUT TOO SOON AT IMTS?

Visitors to the show experience the same thing, and this is where you and your brand can be their hero. IMTS is offering limited sponsorship opportunities for this practical and much needed kiosk! Let attendees' battery drain pain offer you an opportunity to recharge your connection to them!

► 19" Monitor display will display sponsor video ad
► Sponsor logo will be incorporated into charging station Kiosks

Per Charging Station

$7,500

Limited Availability

25 CHARGING STATIONS ASSIGNED ON A FIRST COME FIRST SERVE BASIS.
(Priority assignments available to past Charging Station sponsors)

Price is net. Bundled discount is not available for this product.

See examples and specs at:
IMTS.com/promote/chargingstation

Closing Date: JUL 24, 2020
Artwork Deadline: AUG 7, 2020
IMTS COVERED
EN ESPAÑOL

30,000+
DISTRIBUTION
To prospective Spanish speaking
IMTS Attendees before the show.

NOTICIAS DE IMTS
The only Spanish language IMTS product
designed to reach Spanish speaking attendee
prospects before and during the show. Featuring
in-depth information on what is happening and
what is not to be missed before and during IMTS,
this product is your best way to reach the most
valuable part of this growing market.

2020 Distribution Dates
TUESDAY AUGUST 25
TUESDAY SEPTEMBER 1
TUESDAY SEPTEMBER 8
MONDAY SEPTEMBER 14
TUESDAY SEPTEMBER 15
WEDNESDAY SEPTEMBER 16
THURSDAY SEPTEMBER 17
FRIDAY SEPTEMBER 18

Leadership
$2,000 Per Issue
Limited Availability
1 ADVERTISER PER EDITION
DIMENSIONS 600 BY 160 PIXELS @ 144 DPI
FILE TYPE | JPG/PNG | 200K MAX FILE SIZE

Video/Technology Solutions Ad
$7,200 All Issues
Limited Availability
16 ADVERTISERS PER EDITION
IMAGE 300 BY 250 PIXELS @ 144 DPI
FILE TYPE | JPG/PNG | 150K MAX FILE SIZE
TITLE 50 CHARACTERS MAX
BODY COPY 200 CHARACTERS MAX
CTA 30 CHARACTERS MAX

Closing Date: AUG 4, 2020
Artwork Deadline: AUG 7, 2020
See Page 21 for Discount Structure
HIGH IMPACT SPONSORSHIPS

HIGH IMPACT MESSAGING DURING IMTS DRAWS ATTENDEES ATTENTION TO YOUR BOOTH

What better way to bring attention—and traffic—to your booth than putting your brand messaging on the cups, napkins and tabletops at McCormick Place through this exclusive sponsorship? Additional opportunities available to bolster your brand include custom Key Cards handed to individuals who booked their room through the IMTS housing block when they register and Sponsorship opportunity at the most used bar and pizza grill on show site at the McCormick Place Hyatt.

Use these unique products to show the market you are a dominant player, push visitors to your booth, and maximize brand messaging in the most visible places in the McCormick Place Complex.

EXCLUSIVE BUNDLED SPONSORSHIP PRICING
Call John Campos for Details 630-345-3467

Distribution Schedule

<table>
<thead>
<tr>
<th>DATE</th>
<th>KEY CARDS</th>
<th>NAPKINS &amp; CUPS</th>
<th>TABLETOP LAMINATES</th>
</tr>
</thead>
<tbody>
<tr>
<td>SEP 13, 2020</td>
<td>•</td>
<td></td>
<td>Overnight Install at Hyatt</td>
</tr>
<tr>
<td>SEP 14, 2020</td>
<td>•</td>
<td>•</td>
<td></td>
</tr>
<tr>
<td>SEP 15, 2020</td>
<td>•</td>
<td>•</td>
<td></td>
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<tr>
<td>SEP 16, 2020</td>
<td>•</td>
<td>•</td>
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</tr>
<tr>
<td>SEP 17, 2020</td>
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<tr>
<td>SEP 18, 2020</td>
<td>•</td>
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<tr>
<td>SEP 19, 2020</td>
<td>•</td>
<td>•</td>
<td></td>
</tr>
</tbody>
</table>
IMPORTANT INDUSTRY SHOW ISSUES
Produced by Gardner Business Media

August, 2020 Issue
85,900+
Pre-show mailings to metalworking professionals.

IMTS SHOW ISSUES
Along with IMTS Official 2020 Show Products, exhibitors may use our August, 2020 show issues to receive the best promotion and the best discount on their IMTS 2020 advertising campaign.

See examples:
IMTS.com/promote/showissues

Closing Date: JUN 29, 2020
Artwork Deadline: JUL 6, 2020
See Page 21 for Discount Structure
August, 2020 Issue
18,200+
Pre-show mailings to manufacturing professionals involved in mold making and tooling.

August, 2020 Issue
18,400+
Pre-show mailings to professionals involved in high volume precision parts manufacturing.

August, 2020 Issue
34,000+
Pre-show mailings to professionals involved in automotive design and manufacturing.

August, 2020 Issue
20,000+
Pre-show mailings to professionals involved in and learning about Additive Manufacturing.

PLUS!
All of these publications will also be distributed at IMTS at Gardner Business Media’s prominent booth location:
North Building, Level 3, Booth 236600
RECEIVE DISCOUNTS WHEN YOU PLACE QUALIFYING ADS IN MULTIPLE SHOW PRODUCTS.

A minimum investment of $2,500 gross in a product is required to qualify toward the discount.

Questions? For a quote on a custom IMTS package program, contact your Gardner Business Media Sales Representative or contact Advertising Manager Bill Caldwell:

billc@gardnerweb.com | 800-950-8020 or 888-527-8826
# CONTACTS

## National Offices/Sales Representatives:

**CINCINNATI HQ / CENTRAL**  
**Regional Vice President:**  
John Campos  
**Email:** jcamps@gardnerweb.com  
**Phone:** 630-345-3467

**PH:** 513-527-8800  
**FX:** 513-527-8801

**OHIO/EAST COAST**  
**Publisher, Modern Machine Shop:** Bryce Ellis  
**Email:** bellis@gardnerweb.com  
**Phone:** 513-527-8970

**Regional Manager:** Brian Crider  
**Email:** bcrider@gardnerweb.com  
**Phone:** 513-527-8899

**DETROIT / MIDWEST**  
**Publisher, Production Machining:** Joe Campise  
**Email:** jcampise@gardnerweb.com  
**Phone:** 630-345-3466

**CHICAGO/MIDWEST**  
**Regional Vice President:** John Campos  
**Email:** jcamps@gardnerweb.com  
**Phone:** 630-345-3467

**Publisher, Production Machining:** Joe Campise  
**Email:** jcampise@gardnerweb.com  
**Phone:** 630-345-3466

**LOS ANGELES/WEST COAST**  
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**Email:** rbrandt@gardnerweb.com  
**Phone:** 513-766-5864

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**Email:** lucy@vogel.com.cn  
**Phone:** 86-10-63326090

**MEXICO**  
**Gardner Business Media:** Claude Mas  
**Email:** cmas@gardnerweb.com  
**Phone:** 856-366-0325

**SPAIN/PORTUGAL**  
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**Fax:** +29-02-4830-1981

**EUROPE**  
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**Email:** ekania@gardnerweb.com  
**Phone:** 44-1663-750242

**TAIWAN**  
**J&M Media (Taiwan):** May Hsiao  
**Email:** may@jandm.com.tw  
**Phone:** 866-4-2296-5959

**JAPAN/KOREA**  
**Gardner Business Media:** Bryce Ellis  
**Email:** bellis@gardnerweb.com  
**Phone:** 513-527-8970

**INSIDE SALES ASSOCIATE**  
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