





Automotive/ Ground Transportation

SUBSCRIBERS: 18,731 FACILITIES: 11,256



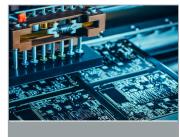
Aerospace/Aviation

SUBSCRIBERS: 16,828 FACILITIES: 9,942



Defense/Military

SUBSCRIBERS: 14,761 FACILITIES: 8,270



Electronics/Computers

SUBSCRIBERS: 13,348 FACILITIES: 7,475

Your customers, our audience.

Advertising in CW surrounds your brand with trusted content and delivers your message to the key decisionmakers in these valuable end markets.



Power (Oil/Gas/Wind)

SUBSCRIBERS: 12,417 FACILITIES: 6,877

Marine

SUBSCRIBERS: 6,298

FACILITIES: 3,298



Consumer Products

SUBSCRIBERS: 12,864 FACILITIES: 7,332



SUBSCRIBERS: 12,571 FACILITIES: 7,030





Building/Construction/ Infrastructure

SUBSCRIBERS: 7,487 FACILITIES: 4,044



Sporting Goods

SUBSCRIBERS: 4,643 FACILITIES: 2,333



Counts may differ slightly on 2020 June BPA Statements due to COVID-19 constraints.

FOR ADVERTISING INFORMATION:

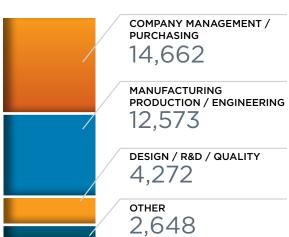
CW

PRINT AUDIENCE

CompositesWorld reaches the composites industry's most active and key decision-makers.

From the front office to the shop floor, *CompositesWorld* knows and accesses the composites industry's most influential audience in the key markets around the globe.

Circulation by Job Title & Function







Subscribers Facilities

CAD/CAM	14,393	7,996
INSPECTION	12,480	6,752
HAND LAYUP	9,960	5,349
AUTOCLAVE/VACUUM BAG	8,186	4,092
INFUSION	6,960	3,258
RTM	6,873	3,079
COMPOSITES MACHINING	6,382	2,823
LASER MACHINING	5,942	2,759
FILAMENT WINDING	5,564	2,423

5,304

5,333

2,489

1,930

Operations Performed

SPRAY-UP

COMPRESSION/TRANSFER/

PRESSURE FORMING

NORTH AMERICAN DISTRIBUTION

28,486

INTERNATIONAL DISTRIBUTION

5,669

TOTAL DISTRIBUTION

34,155



Check the Audit! CompositesWorld invests in quality circulation

CW EDITORIAL TEAM COVERAGE

The media brand exploring the world of fiber-reinforced composites technology Composites World is the source for reliable news and information on what's happening in fiber-reinforced composites manufacturing.

Through our monthly magazine, e-newsletters, digital content, market research and events, we connect manufacturing leaders to reliable, accessible information about processes and trends across the global composites manufacturing industry.

Our coverage digs into what's new and trending in composites design, tooling, materials and fabrication, and we share the stories of how these materials and processes come together in real-world applications for end markets like aerospace, automotive, marine and wind energy.

The CW team includes editors, contributing writers and industry columnists with expertise across disciplines and end markets.

MEET THE TEAM



Jeff Sloan

Jeff Sloan is editor-in-chief of *CompositesWorld*, and has been engaged in plastics and composites industry journalism for 25 years.

jeff@compositesworld.com



Ginger Gardiner

CW senior editor Ginger Gardiner has an engineering and materials background with more than 20 years of experience in the composites industry.

ginger@compositesworld.com



Hannah Mason

Hannah Mason is an associate editor for *CompositesWorld*. She earned her Master's degree in Professional Writing from the University of Cincinnati.

hmason@compositesworld.com



Grace Nehls

Grace Nehls is assistant editor, Production for CompositesWorld and MoldMaking Technology. She earned her Bachelor's degree in creative writing from Miami University in Oxford, OH. gnehls@compositesworld.com



Katelyn Arnold

Katelyn Arnold is assistant editor on CompositesWorld, Additive Manufacturing and MoldMaking Technology.

She holds a B.A. in English language and creative writing from John Brown University.

karnold@gardnerweb.com



Scott Stephenson

Scott Stephenson specializes in providing information and analyses for advanced materials and technologies. As director of strategic initiatives and events for *CompositesWorld*, he provides insight and organizes international technical conferences.

sstephenson@gardnerweb.com

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EDITORIAL CALENDAR

ISSUE	JANUARY Ad Close: 12/2/2020	FEBRUARY Ad Close: 1/4/2021	MARCH Ad Close: 2/3/2021	APRIL Ad Close: 3/2/2021	MAY Ad Close: 4/1/2021	JUNE Ad Close: 5/3/2021
MARKET/ TOPIC	Consumer Automotive Aerospace	Automotive Industrial Aerospace	Automotive Industrial Aerospace	Automotive Industrial Marine	Medical Automotive Construction	Materials Wind Construction
MATERIAL	Carbon Fiber Thermoplastics Epoxy Vinyl Ester	Carbon Fiber Glass Fiber Epoxy Vinyl Ester	Glass Fiber Carbon Fiber Epoxy	Glass Fiber Carbon Fiber Epoxy Aramid Basalt/Bioresin	Carbon Fiber Epoxy Thermoplastics Glass Fiber Metal	Carbon Fiber Epoxy Glass Fiber Thermoplastic epoxy Core
PROCESS	Compression Injection/compression	Infusion Compression Overmolding	Compression Filament Winding Infusion Layup AFP	Filament Winding Infusion Layup	Infusion Injection Molding	Infusion
SPECIAL PROJECTS			TECH TABLE: Curing Ovens			
BONUS DISTRIBUTION*				ACMA NA Pultrusion Conference		
ISSUE	JULY Ad Close: 6/1/2021	AUGUST Ad Close: 7/1/2021	SEPTEMBER Ad Close: 8/3/2021	OCTOBER Ad Close: 9/1/2021	NOVEMBER Ad Close: 10/1/2021	DECEMBER Ad Close: 11/2/2021
MARKET/ TOPIC	Biocomposites Agriculture Aerospace	Aerospace Materials	Aerospace Automotive	Aerospace Consumer	Oil & Gas Aerospace	Aerospace Tooling
	Acrospace	Automotive	Energy	Energy	Automotive	Recycling
MATERIAL	Natural Fibers Carbon Fiber Glass Fiber	Carbon Fiber Glass Fiber Epoxy Thermoplastics Multifunctionals	Carbon Fiber Thermoplastics Epoxy		Automotive Ceramic Matrix Composites Glass Fiber Thermoplastics	Carbon Fiber Concrete Epoxy Graphene
MATERIAL PROCESS	Natural Fibers Carbon Fiber	Carbon Fiber Glass Fiber Epoxy Thermoplastics	Carbon Fiber Thermoplastics	Energy Carbon Fiber Epoxy	Ceramic Matrix Composites Glass Fiber	Carbon Fiber Concrete Epoxy
	Natural Fibers Carbon Fiber Glass Fiber Injection	Carbon Fiber Glass Fiber Epoxy Thermoplastics Multifunctionals	Carbon Fiber Thermoplastics Epoxy AFP Filament Winding	Energy Carbon Fiber Epoxy Thermoplastics DLFT Filament Winding Layup	Ceramic Matrix Composites Glass Fiber Thermoplastics Compression Infusion	Carbon Fiber Concrete Epoxy Graphene Layup RTM



4-Color	
Full page	\$7,085
1/2 page island	\$5,600
1/2 page	\$4,700
1/3 page	\$3,835
1/4 page	\$2,900

Classified	
Per column inch	\$375
Showcase	
Ad size:	3.5"W x 2.125"H inches
Advertiser	\$1,300

Inserts: Please contact your Regional Manager for costs, specs, availability, deadlines and shipping instructions.

Cover Position Requests:

Add 10% to space and color charges. Please contact your Regional Manager for availability.

15% commission is allowed on display ads if material is furnished to our specifications and payment is received within 30 days of invoice.

Visit gardnerweb.com/adcentral for more information on print, online and e-newsletter ad specifications.

2-Page Spread

Bleed: 16.25" W x 11" H 414 mm x 281 mm

Trim: 15.75" W x 10.5" H 400 mm x 267 mm

Live Area:15.25" W x 10" H 387 mm x 254 mm

Full Page

Bleed: 8.375" W x 11" H 214 mm x 281 mm Trim: 7.875" W x 10.5" H

200 mm x 267 mm Live Area: 7.375" W x 10" H 187 mm x 254 mm

1/2 Page

4.375" W x 6.875" H 111 mm x 175 mm

1/2 Page Vertical

3.25" W x 9.125" H 83 mm x 232 mm

1/2 Page Horizontal

6.875" W x 4.375" H 175 mm x 111 mm

1/3 Page Vertical

2.25" W x 9.125" H 57 mm x 232 mm

1/3 Page Square

4.375" W x 4.375" H 111 mm x 111 mm

1/4 Page Vertical

3.25" W x 4.375" H 83 mm x 111 mm

CW Showcase 3.5" W x 2.125" H 89 mm x 54 mm

CW Classified

2.125" W x 1" H (minimum height) 54 mm x 25 mm

NEW FOR 2021!



GARDNER PREMIER DISCOUNT OPPORTUNITY

Combine your message and save!

Program discounts are based on your entire investment with CompositesWorld and any of our other Gardner Business Media brands.

\$5,000-\$9,999 \$10,000-\$24,999

\$25,000-\$39,999

\$40,000-\$64,999 \$65,000-\$99,999

\$100,000-\$149,999

5% OFF entire program

10% OFF entire program

15% OFF entire program

20% OFF entire program

25% OFF entire program

30% OFF entire program

Agency commission

All rates are gross.

SOURCEBOOK



DIGITAL SOURCEBOOK

354,000+ **UNIQUE VISITORS**



NEW FOR 2021!



Gardner Premier Discount Opportunity
Gardner is now offering a discount structure based on total investment across all of our media brands. See page 19 for details.



SourceBook Index Ad Bundles include:

- An index ad in the print version of SourceBook (1.578" wide x selected height)
- A 300 x 250 pixel web banner on the corresponding product/service sub-category online page

AD SIZE	RATE
1.578" X 1.0"	\$900
1.578" X 2.0"	\$1,050
1.578" X 3.0"	\$1,175

Banner Size: 300 x 250 pixels

SourceBook Landing Page Banner

• 12-month minimum

SourceBook Major Category Banner

- Located on main product/service category page
- Slotted position in all appropriate sub-categories
- 12-month minimum

All online advertisements are sold on a first-come/firstserved basis with limited availability. First right of refusal is guaranteed to the advertiser 30 days prior to final contract date.

Rate: \$850/month



CW ONLINE

Satellite deployer redesign supported by 3D-printed composites

DIGITAL **AUDIENCE**

277,990+ **PAGEVIEWS** per month

Monthly Unique Pageviews 243,720+

Monthly Unique Users 93,060+

Average Time on Page 2:26

MORE IMPRESSIONS lead to GREATER **BRAND AWARENESS!**

Your ad in your chosen Zone will appear on every article page within that Zone.

Video ads are limited to one per Zone, offering you exclusive real estate within that Zone. Your video ad also rotates through the CompositesWorld.com homepage!



24,640+ total followers

@CompositesWorld Followers: 3,637

Page Likes: 3,214

@CompositesWorld

Followers: 1,693

@CompositesWrld

Followers: 6,304

in

CompositesWorld

Followers: 11,527

CompositesWorld

PROCESSES

Videos: 65+

Subscribers: 1,480

NEW FOR 2021!



Gardner Premier Discount Opportunity
Gardner is now offering a discount structure based on total investment across all of our media brands. See page 19 for details.

Numbers reported for date range: 07/01/2019 - 06/31/2020

CompositesWorld.com Advertising

ZONE PAGES

MATERIALS 1

Carbon Fiber High-Temperature Resins Prepregs

MATERIALS 2

Glass Fiber Natural Fibers Polyesters/Vinyl Esters Recycling Materials

MATERIALS 3 Core Materials

Epoxy
Fabrics/Preforms
Nanomaterials
Thermoplastics

PROCESS 1

Compression Molding Injection/Overmolding Pultrusion Bonding/Welding

PROCESS 2

Filament Winding ATL/AFP Kitting/Cutting Machining/Drilling

PROCESS 3

Additive Manufacturing Infusion RTM Curing Technology

MARKETS 1

Aerospace Defense

MARKETS 2

Automotive Mass Transit

MARKETS 3

Construction Wind/Energy

MARKETS 4

Marine Consumer Urban Air Mobility Energy Storage

DESIGN & TOOLING

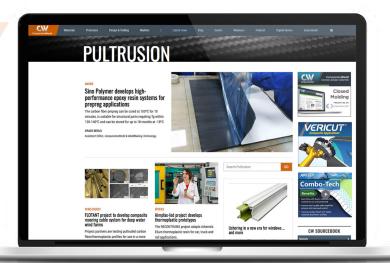
CAD/CAM/FEA/ Simulation Testing Molds/Tools

What is a Technology Zone?

Technology Zones are knowledge centers on key topics where content related to a specific material, process or end market is aggregated.

Visitors to CompositesWorld.com will find articles, case studies, technology briefs, product announcements, supplier listings, forums and more in each Zone, helping them narrow their search as they research purchasing decisions.

Your ad placed within relevant Zones provides you with targeted marketing opportunities to promote your brand to these motivated website visitors as they prepare to purchase supplies and services.



CompositesWorld.com Advertising

Banner Ad

HOME ZONE \$1,410 \$1,005

Includes: Medium Rectangle (C)

- 300 x 250 px @ 144 dpi (no borders)
- File Format: JPG / max file size: 150K
- Supply URL of choice

Banner Plus Ad Package A+B+C

HOME ZONE \$2,500 \$2,250

Includes: Super Leaderboard (A)

- 970 x 90 px @ 144 dpi
- File Format: JPG / max file size: 200K
- Supply URL of choice

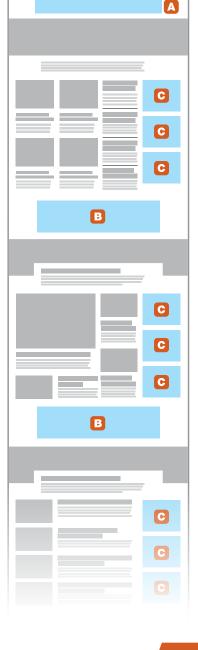
Billboard (B)

- 970 x 250 px @ 144 dpi
- File Format: JPG / max file Size: 250K
- · Supply URL of choice

Medium Rectangle (C)

- 300 x 250 px @ 144 dpi (no borders)
- File Format: JPG / max file size: 150K
- Supply URL of choice

Visit gardnerweb.com/adcentral for more information on print, online and e-newsletter ad specifications.

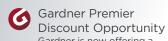


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DIGITAL PRODUCTS



NEW FOR 2021!



Gardner is now offering a discount structure based on total investment across all of our media brands.
See page 19 for details.

Focus: Composites industry and major end market news

Delivery: Every Monday, Wednesday and Friday

AD TYPE	INVESTMENT
LEADERBOARD	\$2,900 gross
BANNER	\$1,500 gross

CW EXTRA e-newsletter

30,000+OPT-IN SUBSCRIBERS

Open Rate: 24.72%

Click Rate: 6.27%

Click-To-Open Rate: 25.35%

Focus: CW Blog posts on ideas, trends, and technologies shaping the industry

Delivery: Twice monthly — every second and

fourth Thursday

AD TYPE	INVESTMENT
LEADERBOARD	\$2,300 gross
BANNER	\$1,200 gross

Visit gardnerweb.com/adcentral for more information on print, online and e-newsletter ad specifications.



AD SIZES

Leaderboard

Size: 600W x 160H pixels; 144 dpi File format: PNG or JPG

Banner Ad

Size: 120W x 100H pixels; 144 dpi
File format: PNG or JPG

Investment Includes:

300 x 250 mediaum rectangle on CompositesWorld.com/news and CompositesWorld.com/blog

CW WEBINARS

CW webinars provide your target audience with a dynamic and interactive webcast for discussing today's timely and compelling issues.

INVESTMENT: \$8,925

(gross per webinar)



CW Live Webinar

With your investment you'll receive:

- E-Mail Promotion: Invitations sent to opt-in CW e-mail subscribers and CW Today newsletter recipients
- Social Promotion: Social posts on LinkedIn, Facebook and Twitter.
- **Print Ad:** Event promotion in *CompositesWorld* magazine
- Online: Webinar recording hosted on CompositesWorld.com for six months

Need help with content?

We can help! Ask for more information.

- Lead Generation: Customized lead reports including all registrants, live attendees and Q&A report.
- Tech Support: Webinar hosting and support
- Expert Moderator: Live webinar moderated by a CW editor
- Attendance is limited to 1,000.
 Topic and schedule subject to publisher approval.

CW On-Demand Webinar

With your investment you'll receive:

- E-Mail Promotion: Invitations sent to opt-in CW e-mail subscribers and CW Today newsletter recipients
- Online: Webinar recording hosted on CompositesWorld.com for at least six months
- Lead Generation: Customized lead reports including all registrants, live attendees and Q&A report
- Social Promotion: Social posts on LinkedIn, Facebook and Twitter.

Showcase your company's knowledge and leadership and secure valuable leads!

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UNIQUE OPPORTUNITIES

The benefits of investing in your brand with *CW* aren't limited to the pages of the magazine. Each year we design dozens of client-specific opportunities. Special positions in the magazine, content-specific supplements, a custom sponsorship for the Carbon Fiber Conference, or anything you can dream up are all within reach.

Contact your sales rep to get started.



Heavy Stock Insert

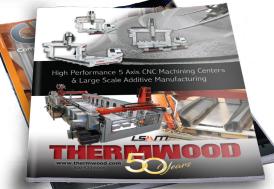


Tip-in Postcard



Belly Band Wrapper

TEIJIN



Polybag Supplement

CUSTOM CONTENT

Your story, presented by CompositesWorld.



What is Content Marketing?

Content marketing is high-quality editorial designed to engage the audience and position your company as a thought leader. Build your brand and generate leads.

Why Content Marketing?

INCREASED BRAND AWARENESS

As buyers search the web for answers to their questions, your brand is front and center with solutions to their problems.

BUILD BRAND PREFERENCE

Content marketing establishes your company as a knowledge leader in your industry, strengthening your relationships with buyers.

IMPROVE ENGAGEMENT

Get buyers more deeply involved with your brands and products.

NATIVE ADVERTISING INVESTMENT: \$7,500

gross per month

Sold in 3 consecutive month increments

AD INVENTORY:

- 4 native ad slots per month
- Maximum 2 per customer per year

OPTIONAL INVESTMENT:

- Article development fee of \$1,000 net
- Direct e-mail promotions (\$1 per name)



SHARE

DIGITAL PRODUCTS

Build brand and drive demand with increased web display views



CONTENT COLLECTIONS

What Are Content Collections?

Lead-generation programs centered around a gated piece of content. We curate, host and promote the content. You receive the leads and develop your brand.

Content Collection Package Includes:

Custom landing page with lead qualifying question

Branding / advertising in downloadable

Automated follow-up messaging with customizable content sections

Digital demand generation package heavily dependent on targeted dialogues and editorial

Benefits of Content Collections

Lead Generation

You'll receive lead lists of all visitors that register to download the collection.

Brand development

Your brand and brand message appear in the collection, content collection promotion and collection download follow-up.

Co-Branding

Display your brand alongside our trusted media brand and content.

• Thought Leadership

Align your brand with topics - trends, technologies, processes, materials, industries, etc.

INVESTMENT:

\$7,500 per month gross

(Sold in 2 consecutive month increments)



KNOWLEDGE CENTERS

The Gardner Custom Content team can help tell your company's story through a *CompositesWorld* Knowledge Center. A co-branded, category-specific microsite featuring non-commercial applications and technical-based content. Knowledge Centers are supported by an integrated promotion program and include multi-media content and lead-generation opportunities. Talk to your sales rep for more information.

INVESTMENT: \$4.000

gross per month (Sold in 12 consecutive month increments)

Drive new and qualified buyers to your brand.



What is retargeting?

An opportunity to reinforce your brand and your message by engaging with our site visitors as they navigate away from our site and continue their browsing experience.

Benefits Of Retargeting

Brand Development

Continue your brand development to our qualified audience.

Demand Generation

Use creative and call-to-action messaging that encourages viewers to visit your site.

Audience Extension

Only way to connect with our web traffic offsite.

INVESTMENT: \$4,000 gross per month



DIRECT TRAFFIC MARKETING

What is Direct Traffic Marketing?

These demand-generation campaigns use a variety of digital platforms to directly drive traffic to a client's website. These types of campaigns can be an effective means of lead generation by driving visitors to gated content.

Benefits of Direct Traffic Marketing

Demand generation

Targeted traffic campaigns deliver highly-qualified web visitors to your strategically determined destination.

Domain expertise

Your digital program is directed and executed by a team with deep manufacturing industry insights and digital marketing domain expertise.

Brand development

Delivering your brand across multiple channels to Gardner Business Media's qualified audience develops brand awareness and affinity at a very high level.

INVESTMENT:

\$8,000 net per month

(Sold in 3 consecutive month increments)



CW ePRINT

What is an ePrint?

Composites World ePrints provide targeted e-mail outreach to opt-in subscribers. Instead of being presented as an unsolicited advertisement, ePrint advertisers appear as technology providers and thought leaders.

Benefits of ePrints

Customizable Content

Up to five content sections: the feature, the custom sections and the learn more/company section.

• Demographic Targeting

Audience selection limited to *CW* opt-in subscribers, but customizable.

Analytics Reporting

Advertisers will receive sent, deliver, open, total click, unique clicker and CTOR data. Recipient contact data will not be included.

Support

HTML e-mail coded by CW staff; advertisers only required to submit copy and imagery.

INVESTMENT:

\$1 per name/net

(2.500-name minimum)

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DIGITAL DEMOS



CW DIGITAL DEMOS

Present your product and generate qualified leads with CW's on-demand digital demos.

What is a Digital Demo?

A 10-20 minute pre-recorded product or software presentation hosted on CompositesWorld.com and supported by digital marketing.

CW Digital Demos allow you to share, alongside our trusted media brand, technology you would have presented at industry events and trade shows.

Digital Demo Bundle includes:

- Your demo featured on CompositesWorld.com/DigitalDemos
- Dedicated article page for your presentation
- Branded registration form for lead generation
- Lead report of registrants who view your presentation (active for 60 days)
- Promotion to 2,500 opt-in email subscribers
- Promotion in the CW Today and/or Extra enewsletters
- Record your demo with CompositesWorld's team (optional)

CW Digital Demo Package

INVESTMENT: \$5,900 gross

EVENTS

Events are a critical part of a multimedia marketing strategy from pre-show promotion to post-show lead followup. *CompositesWorld* provides the tools needed to make contacts throughout the show and the buying cycle.

Carbon Fiber 2021

Carbon Fiber 2021 is the preeminent conference on carbon fiber and the expanding role of this material in the composites industry. The presentations and tabletop exhibits at Carbon Fiber 2021 give attendees unprecedented access to new technology and process updates to help run operations more efficiently.

Reach the industry's decision-makers with a **Carbon Fiber 2021** sponsorship!

CAMX 2021

OCTOBER 18-21, 2021 KAY BAILEY HUTCHISON CONVENTION CENTER | DALLAS, TX

As the Official CAMX 2021 Marketing Products Vendor, *CompositesWorld* offers creative and targeted multimedia promotional strategies for CAMX 2021. Connect with the more than 8,000 composites industry professionals registered for CAMX before, during and after the show.

IN PRINT | CAMX Show Daily, CAMX Show Directory, August and September CW show issues

ONLINE | MyCAMX upgraded online showrooms, show floor banner advertisements, attendee invitation tool, *CAMX*



CW 202

CARBON FIBER

NEW FOR 2021

Maximize Your Impact with Gardner's Premier Discount Opportunity

We value you and want to reward your investment in the valuable media we produce.

Gardner has simplified the way you buy media from us. Now, whether in print, online, in an e-newsletter or webinar, every dollar you devote to Gardner's brands will count toward a significant program discount.

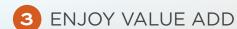
How to Determine Your Discount



Target and plan your desired integrated media reach for 2021, or budget with your sales representative to create a custom plan that spans across the Gardner brands and products.



Calculate the gross dollars of the media you are interested in, then apply the discount indicated below across your total spend.



As a bonus for your investment, every advertiser who spends \$10,000 in Gardner products receives an expanded Supplier Showroom.





GARDNER PREMIER DISCOUNT OPPORTUNITY

Combine your message and save!

Program discounts are based on your entire investment with *CompositesWorld* and any of our other Gardner Business Media brands.

\$5,000-\$9,999	5% OFF entire program
\$10,000-\$24,999	10% OFF entire program
\$25,000-\$39,999	15% OFF entire program
\$40,000-\$64,999	20% OFF entire program
\$65,000-\$99,999	25% OFF entire program
100,000-\$149,999	30% OFF entire program





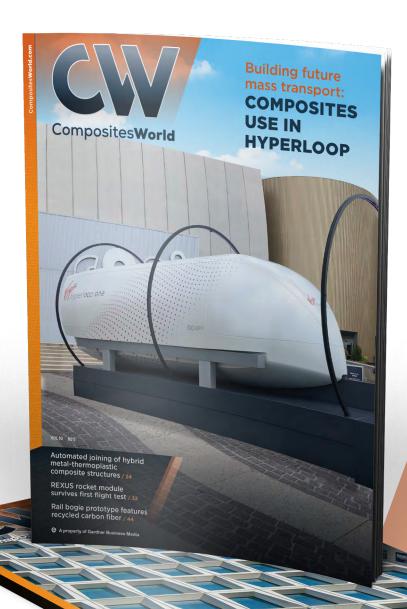














CompositesWorld









NT ONLINE

IN PERSON

Connect with our team to discover how CompositesWorld can help you put your brand's message in the right hands or to request further information about what CW has to offer.

> **BARB BUSINGER** | Regional Manager +1 330-635-8613 | barb@compositesworld.com

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MICHAEL SCHWARTZ | Regional Manager +1 818-865-8881 | mschwartz@gardnerweb.com

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RYAN DELAHANTY | Publisher +1 630-345-3465 | ryan@compositesworld.com

