Modern Machine Shop

MÉXICO •

Taller Metalmecánico Moderno



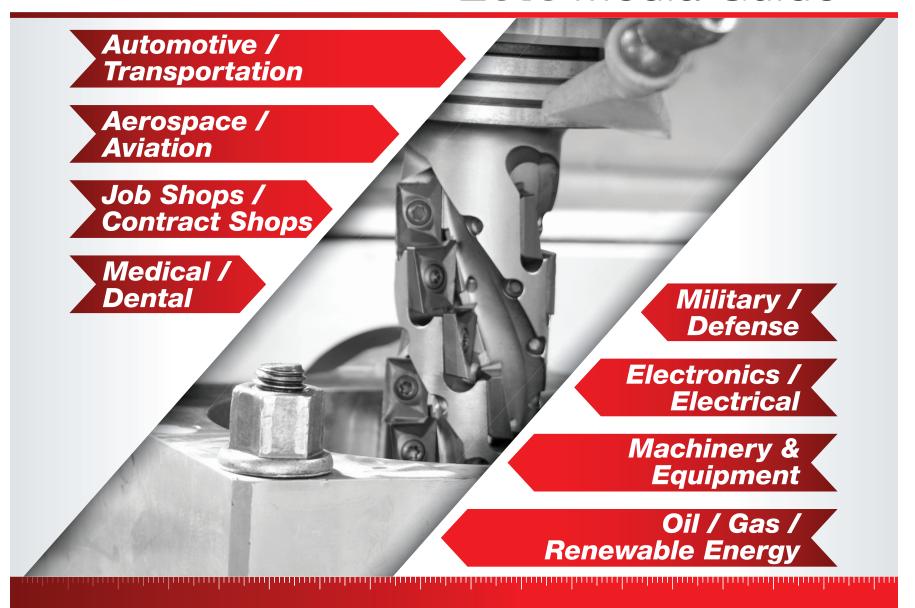






mms-mexico.com

2019 Media Guide



MISSION STATEMENT

In this information age, communication between Buyers and Sellers is essential. *Modern Machine Shop México* provides your company critical access to an increasingly empowered manufacturing audience in Mexico. Our seasoned editorial and marketing teams develop and promote print and digital media, social networking, webinars and live events to provide first-rate resources to the Mexican manufacturing buying audience - an integrated communication strategy designed to grow sales and market share for your products and services.

NEW IN 2019!

Meximold

5th Year Anniversary

Page 10

TECMA

Page 11

Page 10

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OUR AUDIENCE

HAPPY 5th ANNIVERSARY, Modern Machine Shop México!

From the early concepts in 2014 of bringing Modern Machine Shop to México, enthusiasm, anticipation and support were clearly demonstrated from the Mexican Associations involved in the Manufacturing community in Mexico. Once the first issues were being privately delivered, January 2015, the Mexican Manufacturing community was in turn excited to have a resource to improve productivity.

In 5 years, the market continues to react:

- 967% growth in website traffic since 2015
- 212% growth in Print/Digital Subscriptions since 2015

The Modern Machine Shop México Brand clearly is the #1 Communications Tool in Mexico, connecting Buyers and Sellers. We have published the most Editorial and the most advertising messages than any other Manufacturing Media in Mexico in that span, reaching the most people. Also, 80% of our readers have passed along their copy of *Modern* Machine Shop México to 2 or more people in their plants!

In July 2019, we will publish a "special edition" commemorative issue, celebrating Modern Machine Shop México's 5 years with special features and promotional opportunities! (For more details, please see Insert).

In November 2019, for those involved in the Mold & Die Market, the Meximold event will host its 1st edition in Queretaro, Mexico. This market is currently valued at around \$2.8 Billion and is one of the fastest growing segments in the Mexican Manufacturing chain. Please reserve your space today before it is sold out! (for more details, please see insert).

2019 looks to be an exciting year to reach your target audience in Mexico, the 7th largest Machine Tool Market in the world, and with our #1 current line-up of communication tools, we look forward to serving you and helping you obtain your share of the market!

Sincerely,



INTERNATIONAL GROUP PUBLISHER MMS MÉXICO



MÉXICO

MÉXICO

Ave. Eugenio Garza Sada 427 Int. 38 Oficina 27 Col. Altavista, Monterrey, N.L., México C P 64840

Phone: +52 (81) 8387 4067

A product of Gardner Business Media, Inc.



















The best tools + biggest audience for selling metalworking products & services to **Mexico**









México Website 14,500+ average monthly visits







- Expo Manufactura
- TECMA
- FAMEX 2019
- FABTECH Mexico
- CIIAM
- EMO Hannover
- Meximold
- ETMS

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FROM THE EDITOR

5th Anniversary in Mexico and 90 Years Covering the Industry



EDITOR-IN-CHIEF MMS MÉXICO

Eduardo Tovar

In 2019 we celebrate our 5th anniversary covering the Mexican metalworking industry, bringing the best technological information through real cases of application and covering the most and around the world.

Likewise, we have successfully made and Injection Molding. two versions of our MMS Mexico together the leading and most active showing the evolution of the Mexican our magazine.

companies with presence in the Mexican Industry seen by our Editorial Advisors software. additive manufacturing, Data-Driven metalworking sector. Manufacturing and market trends.

the completion of Meximold, an event

market to present in a unique event and our readers, as well as the trends the latest technological developments and technological innovations that of the machining industry: cutting have marked the industry in the last 5 tools, fastening systems, automation, years and how they have been reflected metrology, in the development of the Mexican

Finally, Gardner Business Media is This 2019 we are pleased to announce proud to have completed 90 years with the magazine Modern Machine that combines dedicated Tool and Shop, positioning itself as the leading Die producers, along with leading magazine in the industry and the most Global suppliers involved in mold & die recognized in the international arena. important events of the manufacturing production, mold maintenance and Not in vain, the premise with which industry and machine tools in Mexico injection molding. Meximold will also Modern Machine Shop magazine began offer three conference tracks focused on in 1928 remains in force: remain modern Additive Manufacturing, Mold Building to face the changes. That means that machine shops must be making constant improvements using the latest Live event, "Latest Trends in the Our July edition will be a special issue available technology. And our purpose is Manufacturing Industry", which brings dedicated to our 5th Anniversary, to help our readers remain valid through

TESTIMONIALS

"I've known the magazine since it was only printed in the United States. I believe that more than just a commercial magazine is of technical content, for which we are in the metalworking industry this magazine is important because it gives ideas about processes that are used in other areas that can be applied day to day in applications with clients' Antonio Ornela, General Director of Unicornio

"I really like the magazine because it has solutions and success stories of many companies that we can use in the machining processes. I feel confident to find useful information to apply in my company's processes". Raymundo Saldívar, Manager of Tooling at Quimmco Technology Center

"Modern Machine Shop magazine is one of the best I've read, and I like it a lot because it makes us look to the future. The magazine presents things that we do not know about in the company, presenting a condensate of what the machine tool is, what new technologies are, as well as cases where we see how other machine shops have grown".

Mario Gonzalez, Director Agonza

"One of the benefits that I have found to the magazine is to learn about new developments in the metalworking industry, new companies that are venturing into the arena, and detect the possibility of customers who may

Roberto Ocampo, Project Director of Thermal Applications

EDITORIAL COMMITTEE



ASSISTANT EDITOR MMS MÉXICO

DIRECTOR GENERAL,

MEXICAN FEDERATION OF

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THE AEROSPACE INDUSTRY

Mauricio Pineda



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Jorge Ayala

PRESIDENT, INA

Oscar Albin

MEXICAN ASSOCIATION OF

AUTOPARTS MANUFACTURERS



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RESEARCH DIRECTOR OF UANL INVESTIGATION DEPARTMENT OF THE AUTONOMOUS UNIVERSITY OF NUEVO LEON

Patricia Zambrano

ASSOCIATIONS

FFMIA

















Your Access to the Mexican Industrial Equipment Buyer

Taller Metalmecánico Moderno

Modern

2019 EDITORIAL CALENDAR



TALLER METALMECÁNICO MODERNO

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2019 MMS MÉXICO MEDIA GUIDE

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20,000+ TOTAL AUDIENCE

80% of our readers share their copy of MMS México with 2 or more people

ONLINE

14,500+ *MONTHLY VISITS* and growing!



INDUSTRIES SERVED*

Modern Machine Shop México audience has defined their manufacturing support to the following industries:



AUTOMOTIVE / TRANSPORTATION

> **55%** subscribers



JOB SHOPS / CONTRACT SHOPS

> **35**% subscribers



MACHINERY & **EQUIPMENT**

> 31% subscribers



OFF ROAD / CONSTRUCTION 20%

ELECTRONICS /

ELECTRICAL

OIL / GAS /

subscribers

20%

subscribers

RENEWABLE ENERGY

19%

subscribers



AEROSPACE / AVIATION

16% subscribers



MEDICAL / DENTAL

11% subscribers



MILITARY / DEFENSE

6% subscribers

*June 2017 Publisher's Count

The biggest impact for building your brand

AUDIENCE PROFILE

Total Subscriptions* 20.305 Total Facilities* 11,568

80% of MMS México readers have indicated that they pass along their copy of the magazine to between 2 and 5 colleagues

JOB TITLES

Owner/Company Management	39%
Production Management & Dept	21%
Engineering Management & Dept	14%
Quality Control	14%
R&D	12%

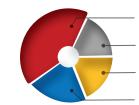
EDUCATIONAL LEVEL

High school	6%
Technical Institute	14%
Bachelor's degree	61%
Master's degree	18%
Doctorate degree	1%

SIZE OF COMPANY



1-49 EMPLOYEES 8,421 Subscribers 50-149 EMPLOYEES 3.667 Subscribers 150-499 EMPLOYEES 3,667 Subscribers 500 OR MORE EMPLOYEES 4,550 Subscribers



1-49 EMPLOYEES 4,797 Subscribers 50-149 EMPLOYEES 2,089 Subscribers 150-499 EMPLOYEES 2.089 Subscribers 500 OR MORE EMPLOYEES 2,592 Subscribers

TOP 6 OPERATIONS PERFORMED

Turning	79%
Milling	78%
Drilling	67%
Inspection & Measurement	64%
CAD / CAM	63%
Grinding	61%



*June 2017 Publisher's Count

28,000+

TOP DOMAINS

airbus.com	johndeere.com	trw.com
atlascopco.com	linamar.com	valeo.com
audi.com.mx	mabe.com.mx	volvo.com
auroraemotors.com	magna.com	aernnova.com
boschrexroth.com.mx	mann-hummel.com	bocar.com
concursmold.com	moldesmendoza.com	chrysler.com
crown.com	mx.atlascopco.com	cieautomotive.com
dana.com	mx.bosch.com	curtisswright.com
delphi.com	mx.mazda.com	daimler.com
eaton.com	mx.michelin.com	emerson.com
faurecia.com	nemak.com	euwe.com.mx
ford.com	nissan.com.mx	john-deere.com
frisa.com	parker.com	metalsa.com-mx
ge.com	pemex.com	metaldyne.com
gknaerospace.com	scania.com	paccar.com
gm.com	siemens.com	vitro.com
honeywell.com	tremec.com	walworth.com.mx



DISPLAY YOUR BRAND AND GENERATE LEADS



BONUS DISTRIBUTION

FEBRUARY

- Expo Manufactura



MARCH

- TECMA 5 - 8, 2019 **TECM**



APRIL

MAY

24 - 27, 2019

7 - 9, 2019

- FABTECH México

FABTECH



NOVEMBER

20 - 21, 2019



- Meximold

JULY

- CIIAM

- ETMS

8 - 10, 2019

16 - 21, 2019

24 - 26, 2019

SEPTEMBER

- EMO Hannover **EMO**

ETMS

mexi*mold*

2019 MMS MÉXICO MEDIA GUIDE

TALLER METALMECÁNICO MODERNO

mexi*mold*

Noviembre 20 - 21, 2019

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PRINT RATES & SPECS

PRINT AD REQUIREMENTS

HOW TO SUBMIT FILES

Please provide the following:

For ads already designed in Spanish:

 Press Quality PDF File (Add .125 inch bleed for full page ads)

For ads requiring Spanish translation:

- Adobe InDesign file(s)
- PDF for position only
- IDMI file
- All fonts used
- All linked Images
- Word document with text for translation
- Upload to: files.gardnerweb.com Select: Modern Machine Shop Mexico (Jessica Juárez)
- Email file(s) to:
- jjuarez@gardnerweb.com (5MB max)
- Ship CD/proofs to:
- Ave. Eugenio Garza Sada 427 Int. 38 Oficina 27 Col. Altavista, Monterrey, N.L., Mexico C.P. 64680

FOR ADDITIONAL AD INFO



ADVERTISING MANAGER MEXICO Jessica Juárez рн 818-387-4067 arez@gardnerweb.com

PRINT ADS (ALL RATES 4-COLOR) (US Dollars)

SPACE	1X – 5X	6X – 9X	10X - 12X
FULL PAGE	\$5,150	\$4,625	\$4,425
2/3 PAGE	\$4,625	\$4,125	\$3,975
JUNIOR (ISLAND)	\$4,325	\$3,875	\$3,650
1/2 PAGE	\$3,700	\$3,200	\$3,025
3/8 PAGE	\$3,100	\$2,525	\$2,425
1/4 PAGE	\$2,675	\$2,100	\$2,000
1/8 PAGE	\$2,275	\$1,675	\$1,600
SPREAD	\$8,750	\$7,750	\$7,200

COVER RATES (US Dollars)

BACK	\$6,150
INSIDE FRONT	\$5,900
INSIDE BACK	\$5,650

MARKET PLACE (ALL RATES B&W) (US Dollars)

SPACE	1X – 5X	6X – 10X
1/2 PAGE	\$1,150	\$800
1/4 PAGE	\$675	\$425
1/8 PAGE	\$400	\$275

PRINT SPECS



Full Size w/Bleed 7.50" W × 10.50" H $(190 \text{ mm} \times 267 \text{ mm})$

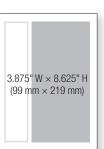
Final Trim $(153 \text{ mm} \times 229 \text{ mm})$

7.00" W × 10.00" H (178 mm × 254 mm) Max Live Area 6.00" W × 9.00" H

Full Page

Full Size w/Bleed 14.50" W × 10.50" H $(369 \text{ mm} \times 267 \text{ mm})$ Final Trim 14.00" W × 10.00" H $(556 \text{ mm} \times 254 \text{ mm})$ Live Area per each side of spread 6.00" W × 9.00" H $(153 \text{ mm} \times 229 \text{ mm})$

Two-Page Spread



Two-Third

Page

2.75" W × 6.375" H

70 mm × 162 mm

Three-Eighth Page

Bleed 4.75" W × 7.00" H (121 mm × 178 mm) Live Area

4.125" W × 6.375" H $(105 \text{ mm} \times 162 \text{ mm})$ 3.50" W × 6.125" H $(89 \text{ mm} \times 156 \text{ mm})$

Junior (Island)

Half Page **Half Page** (Vertical) (Horizontal) 5.625" W × 2" H 2 75" W × 2" H 143 mm × 51 mm $70 \text{ mm} \times 51 \text{ mm}$

5.875" W × 4.1875" H

149 mm × 108 mm

2.75" W × 4.1875" H $70 \text{ mm} \times 106 \text{ mm}$ **Quarter Page Quarter Page Eighth Page**

(Horizontal)

2.75" W × 8.625" H

 $70 \text{ mm} \times 219 \text{ mm}$

BORDERS: Quarter and Eighth page ads must have a border on all sides.

(Vertical)

Your Access to the Mexican Industrial Equipment Buyer

DIGITAL RATES & SPECS

ZONE ADVERTISING LOCATIONS

AVAILABLE ZONES

Home Page Machining Turning Grinding **Cutting Tools** Workholding Software Inspection & Measurement **Automation & Robotics** Mold Making

MMS-MEXICO.COM ONLINE AD PACKAGES



-PLUS-



VIDEO AD

A single ad rotates into position on page refresh

HYBRID AD

(CHOOSE 1)

Live Text Hybrid Ad or **Branded Hybrid Ad**

A single ad rotates into position on page refresh

MMS MÉXICO ONLINE ADVERTISING RATES (US DOLLARS)			
MMS-MEXICO.COM	ADVERTISING PACKAGE	1X-6X	7X-12X
Home Page	A + B	N/A	\$825
Zone Page	A + B	\$625	\$525
COMBINATION RATE			
Home + Zone	A + B	N/A	\$1,200
Zone + Zone	A + B	N/A	\$775

ONLINE AD SPECS



Video Static Pre-Launch Ad Specs Files Size: 40K File Formats: PNG. JPG or GIF

Home and Zone Pages Pixel Dimension: 300 X 250 pixels

Video Specifications At A Glance Frame Size: 640x360 (16:9) File Format: .wmv .avi .mov .mpeg2 .mpeg4. Length: 30 seconds to 45 minutes Frame rate: 29.97 - preserve native frame

Bitrate: >3Mbps Max File Size: 50 MB Hosting: Video ads will be hosted by GBM URL Linking: By default, video ads link to your showroom within our website. If you would prefer to link to another URL, please provide your advertising manager with your desired

250 pixel placeholder. GBM will add the grey "PLAY" button at center and a static video controller on the bottom.

active link.

Live tex

B LIVE TEXT

HYBRID AD

LEFT: Live Text to be entered by the MMS Advertising Mgr. - 120 characters max

RIGHT: Logo/Image/Tagline 150 × 100 pixels 10K; GIF/JPG (static)

**Our videos do not play in place. Advertisers need to create a static pre-launch ad. This pre-launch ad is a 300 x

B BRANDED **HYBRID AD**

xt	Logo, Image, Tagline	Text / Logo

LEFT: 150 x 100 pixels text or logo graphic on white background 10K; GIF/JPG (static)

RIGHT: Logo/Image/Tagline 150 × 100 pixels 10K; GIF/JPG (static)

Logo, Image,

Finished Size: 300 × 100 pixels; 72 dpi, 20K Max

E-NEWSLETTER "EL TALLER" ADS

"El Taller" is a blog and weekly e-newsletter created by MMS México.

- Leaderboard Banner or Button Ad in weekly e-mail push in sponsored months
- Video Ad and Hybrid Ad in blog Zone Page (included only with the button ad package)
- Sent to 28,000+ subscribers per week
- 112,000+ impressions per month

Ad Options	Specs	Rates (in US dollars)	Inventory
Button Ad Package A Video Ad + B Hybrid Ad + C Button Ad	Button Ad120 x 100 pixels144 dpiJPG / PNG	\$900 per month (3 month min commitment)	15 positions available per calendar month
D Leaderboard Banner	D Leaderboard Banner - 600 x 160 pixels - 144 dpi - JPG / PNG	\$1,600 per month	1 position available per calendar month



TALLER METALMECÁNICO MODERNO

2019 MMS MÉXICO MEDIA GUIDE



5TH YEAR ANNIVERSARY



Celebrating 5 Years of Connecting Metalworking Buyers and Sellers in Mexico

CELEBRATING FIVE YEARS

2019
Ado Aposto Septembre Octobre

Noviembre Diciembre

Special Edition

July 2019 / Modern Machine Shop México will produce a special 5th year anniversary edition. The July 2019 issue will contain special coverage with special offers.

(For more information see editorial calendar)

July Issue Offer

Buy one ad any size at the regular rate, then buy a Full page ad for only \$2,015 USD gross (\$1,715 USD net) and receive the following benefits:

- 1 Full page 4 color ad in the July 2019 issue
- Product feature article (developments in the last 5 years)
- Banner logo on Poster size Special Calendar sent with the July issue to 20,000+ (12 months branding)

*For more information please contact your MMS México Rep (See back page for contact information)



Extend your Booth. Expand Your Brand. Increase your ROI.

Strategically located in Santa Fe (Mexico City); TECMA will be the main and largest Machine-Tool event in Mexico in 2019. *Modern Machine Shop México* is proud to be the official media partner for TECMA 2019 and an exclusive provider of promotional **Integrated Media Package Discounts**.





SHOW PRODUCTS

- MMS MÉXICO JAN-FEB / TECMA SHOW ISSUE
- **2** TECMA SHOW DIRECTORY
- **3** TECMA E-NEWSLETTER
- 4 TECMA ONLINE PROMOTIONAL PACKAGES
- **5** TECMA MOBILE APP

MEDIA PACKAGE DISCOUNTS

2 PRODUCTS	5% DISCOUNT
3 PRODUCTS	10% DISCOUNT
4 PRODUCTS	15% DISCOUNT
5 PRODUCTS	20% DISCOUNT

*For more information on marketing at TECMA, please contact your MMS México Rep (See back page for contact information).





Gardner Business Media and AMMMT (Mexican Association of Manufacture of Molds and Dies) have joined forces to launch Mexico's first edition of an event called **Meximold**.

Dates & Location



NOVEMBER 20 - 21, 2019

Queretaro Centro de Congresos Queretaro, Mexico

Description



Meximold is a live event for the leading suppliers of Additive Manufacturing, Mold Making, Maintenance and Injection Molding to display their products and present their services to the Mexican Market.

Meximold will also offer three conference tracks focused on:

additive manufacturing

mold building

injection molding

*For more information on Meximold 2019, please visit **meximold.com**

mexi*mold*

Noviembre

20 - 21, 2019

These tracks support the demand of education in these three growing services in Mexico.

Market







Million

the number of cars
Mexico will be producing by 2020

*Current vehicle production is 3.5 million units.

Add this event to your 2019 schedule today!

Space will be limited, so please contact your Sales Rep to reserve your space and check available sponsorships (see back page for contact information).

Presented by:









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TALLER METALMECÁNICO MODERNO

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2019 MMS MÉXICO MEDIA GUIDE

ccess to the Mexican Industrial Equipment Buyer

MMS MÉXICO WEBINARS

• LEADS, LEADS! The people who register to your webinar are a direct target of prospects for you to follow up and produce potential sales with

• THOUGHT LEADERSHIP: Receive a platform (go-to Webinar) to speak to active manufacturing professionals interested in the technology or service you provide

• EXPERT MODERATOR: Your live and practice webinars are moderated by MMS México webinar/editor team

• INTEGRATED MEDIA PROMOTION: Your brand and knowledge topic will be positioned and promoted in every media outlet that MMS México offers



"The "Webinar Program" from Modern Machine Shop Mexico has been a great product for Renishaw. It positions us as an educator/leader and comes with great promotional value and most importantly leads of manufacturers that are targeted for the topic we are presenting".

Fátima Oyervides, Renishaw Mexico



PRICE







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mexi*mold*

Noviembre

20 - 21, 2019

rétaro Centro de Congres Queretaro, Mexico

to support the demand on education on these three growing services in Mexico.

Market



Billion the Mold in Mexico



Million of cars Mexico will oe producing by 2020

*Current vehicle production is 3.5 million units.

Exhibit space available at: \$295 USD per mts² (raw space) \$340 USD per mts² (premium package)

Add this event to your 2019 schedule today!

Space will be limited, so please contact your Sales Rep to reserve your space and check available sponsorships (see back page for contact information).

Presented by:





Media Partners:





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2019 MMS MÉXICO MEDIA GUIDE

Your Access to the Mexican Industrial Equipment Buye

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Shop

Modern Machine MÉXICO



Taller Metalmecánico Moderno

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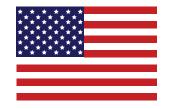
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